

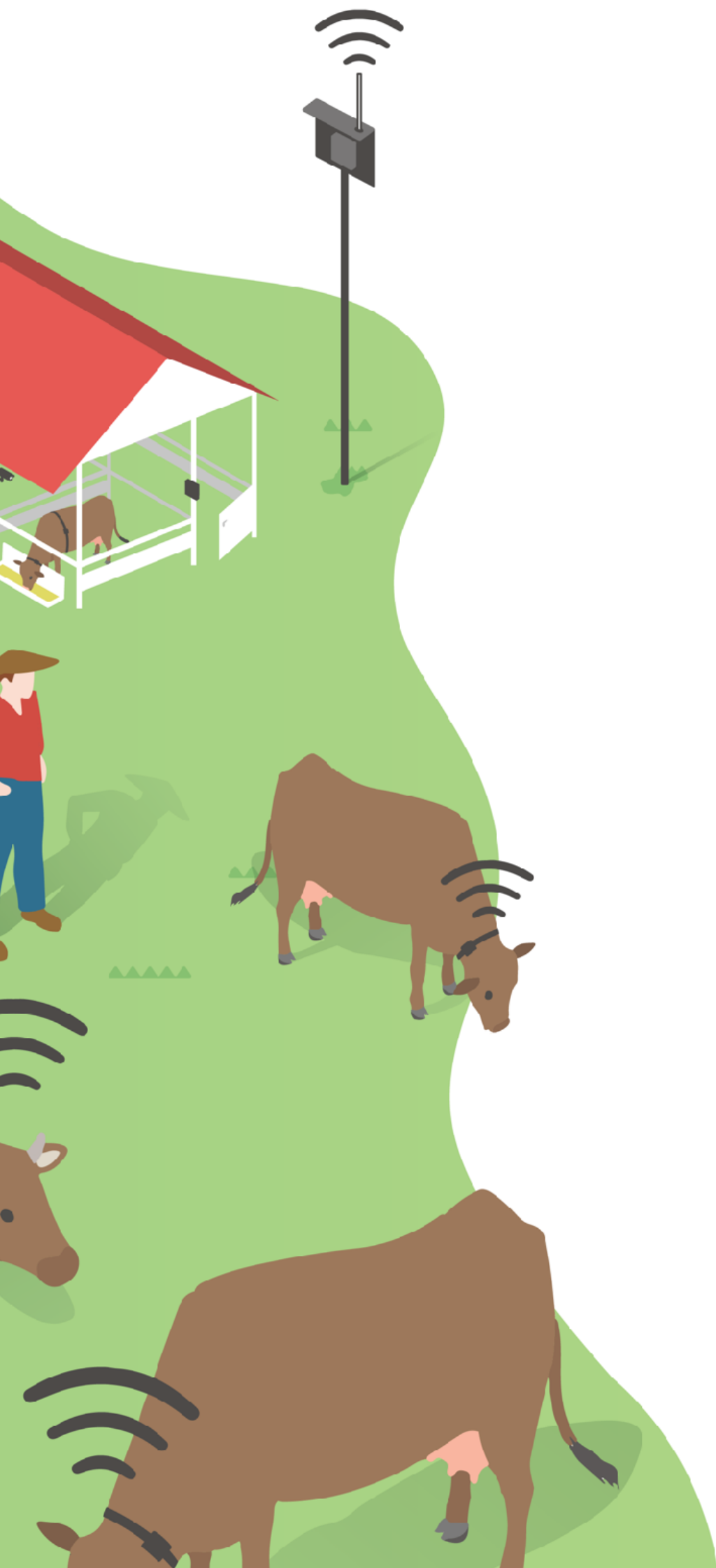


# Solusi IoT untuk Optimalkan Peternakan



Andri Yadi  
CEO, DycodeX

#ILDEX2019 – ICE BSD City – Sep 19, 2019







# About Me

## Andri Yadi

**Co-founder & CEO of DycodeX**

**Deputy Chairman, Indonesia IoT Association**

**[a \(at\) dycodex.com](mailto:a(at)dycodex.com) | <http://andriyadi.com>**

A Physicist, Developer, Maker, Community Guy, Entrepreneur

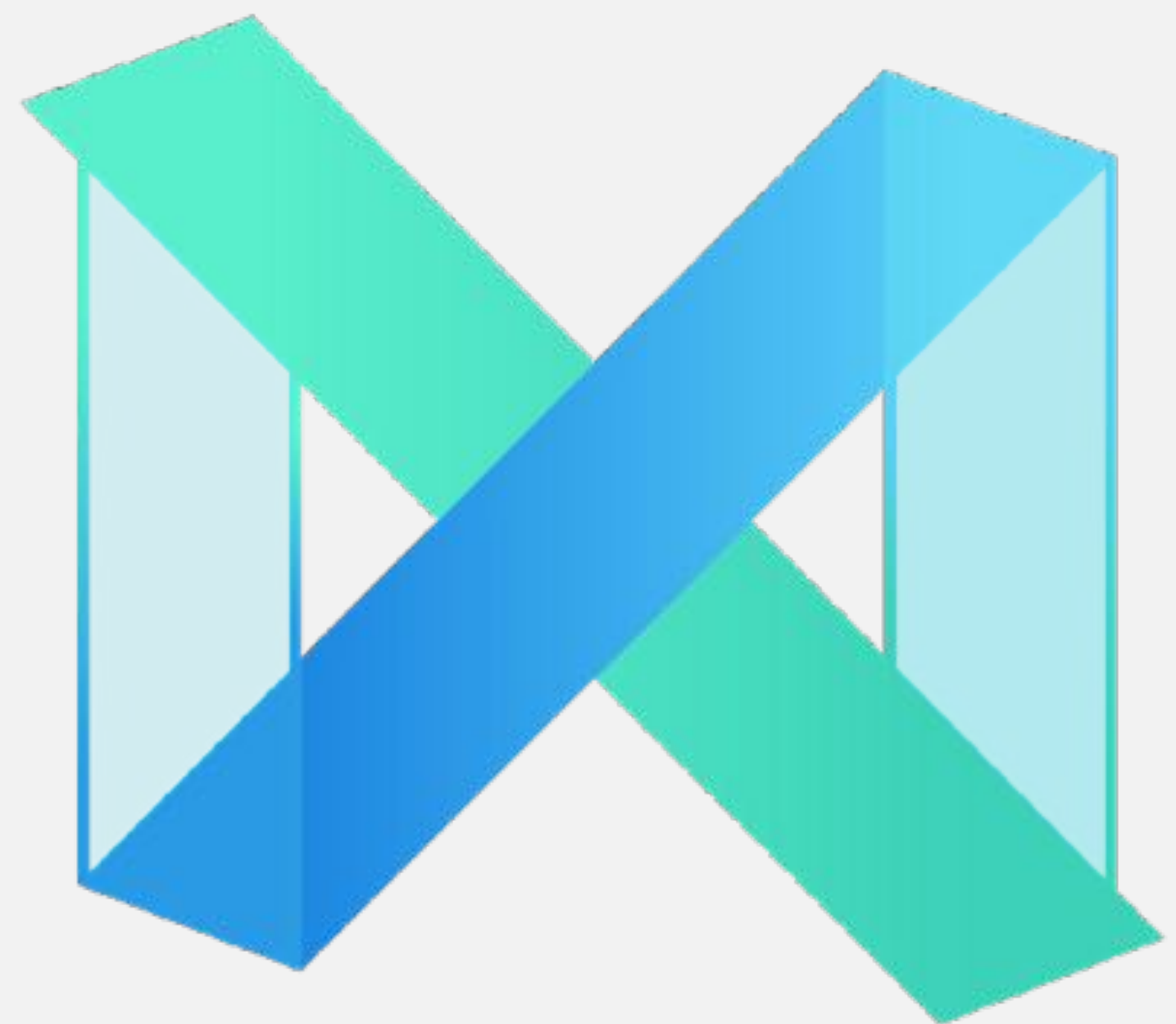
Microsoft Most Valuable Professional (MVP) of Azure for 12 years

Code for food & passion for 20 years

Break & make electronic stuffs for 22 years

Trying to change the world through entrepreneurship, 15 years now





**DYCODEX**

PT. DycodeX Teknologi Nusantara

# The Company

Our vision is to solve big problems with technology.

Today, we're pioneering and leading in developing end-to-end home-grown **Artificial Intelligence (AI) & Internet of Things (IoT)**-based products & solutions in Indonesia, and enable **maker movement** along the way.

Only a few of startups in the country capable of doing both AI & IoT, in-house!

## As seen on

YAHOO!  
NEWS

Google

DailySocial<sup>id</sup>

e27

INFOKOMPUTER

TECHINASIA

CNN  
Indonesia

METRO TV

Bloomberg  
TV INDONESIA

BERITA SATU

Pikiran Rakyat

SWA

# Approach

We approach our solutions to be powered by **AI + IoT**, end to end



Combining **AI + IoT (AIoT)** enables a lot of opportunities!



In 2030

**8.5 B**  
People

**1.8 B**  
cattle\*

**400 M Tones**  
meat\*

**1.2 B Tones**  
milk to produce



\*FAO





Food & Agriculture  
Organization

“Livestock sector is one of the **fastest growing** parts of the agricultural economy, contributing **40%** of the global value of agricultural output and support the food security of **1.3 billion people**”

”

“Indonesia will be self-sufficient in beef in the next **10 years**”



Ir. Joko Widodo,  
President of Indonesia



## Program Strategis Kementan

Mempercepat peningkatan populasi sapi di tingkat peternak

Memperkuat aspek pembenihan dan pembibitan

Penambahan indukan impor

Pengembangan Hijauan Pakan Ternak

Penanganan gangguan reproduksi

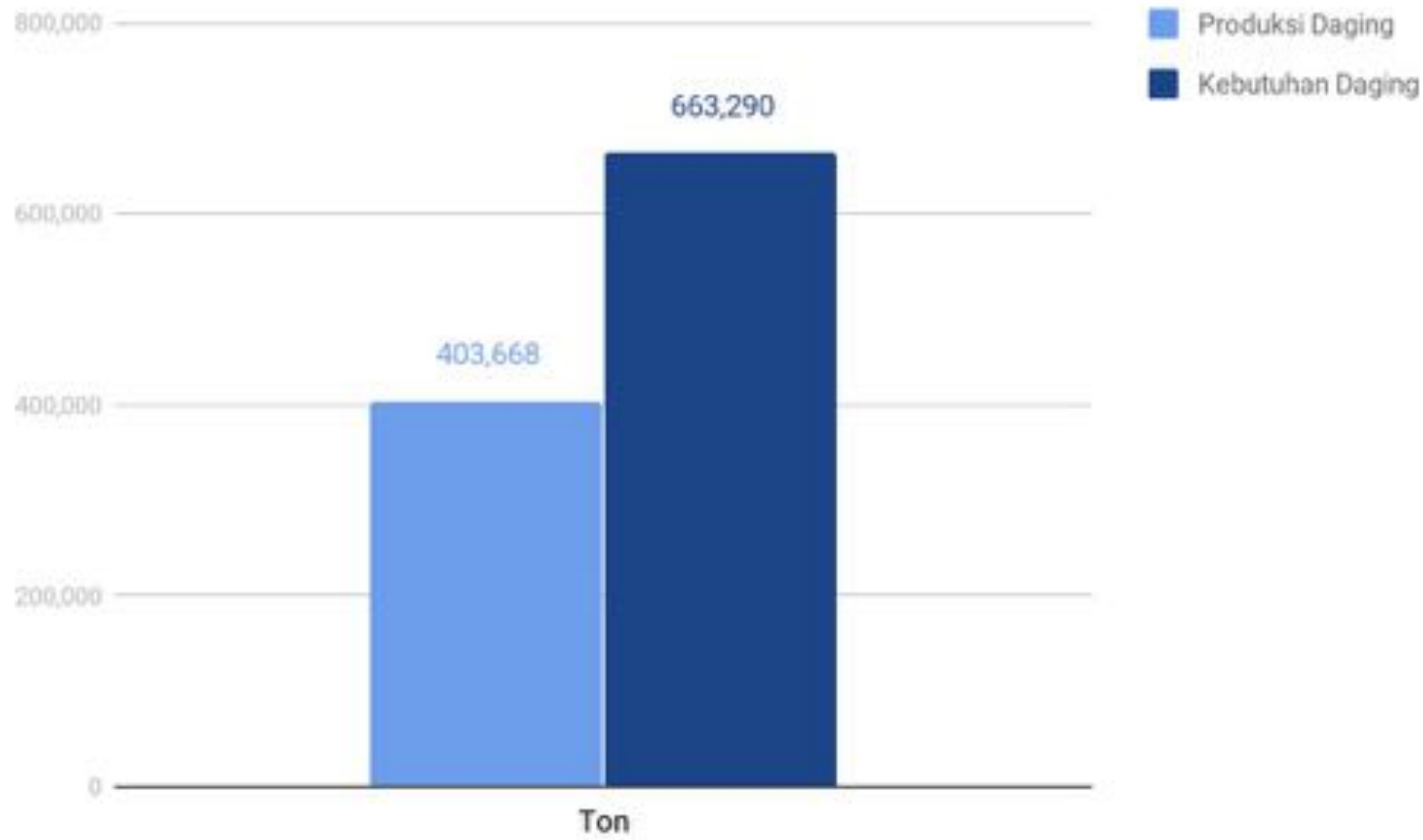
Penyelamatan sapi betina produktif

Penanggulangan dan pemberantasan penyakit hewan



# Our Challenges...

Indonesia's beef supply is still less than 60% out of demands



Source: "259.662 Ton Kebutuhan Daging Dipenuhi dari Impor". CNBC Indonesia. Diakses 27 Februari 2019.







# Cattle farming still has real world problems

“We have no reliable means to track **feeding behaviour**. Non-eating cows are often found dead after 2-3 days”

A personal farm, Subang - Indonesia  
Manages **400+** cows

”

## HERD COUNTING

“We often **lose count** when a herd of cows moves from one to another grazing area”

A corporate farm, Indonesia, manages **8000+** cows

## OPERATION EFFICIENCY

“We have to **visit hundreds of cows every day**, just to check whether they still move or not”

**Cattle Breeding Centre** - Ministry of Agriculture  
Manages **1400+** cows

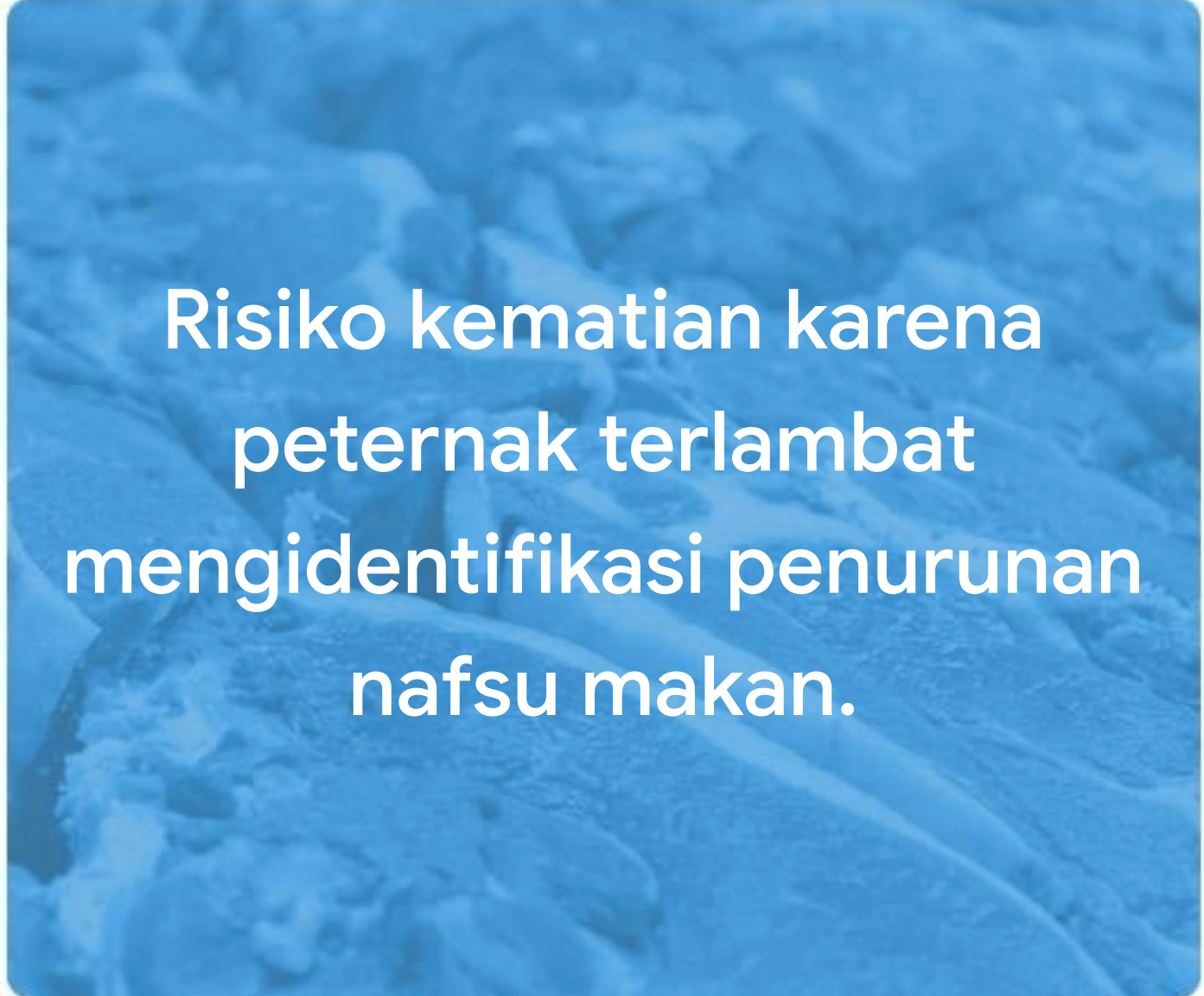


# Other Problems

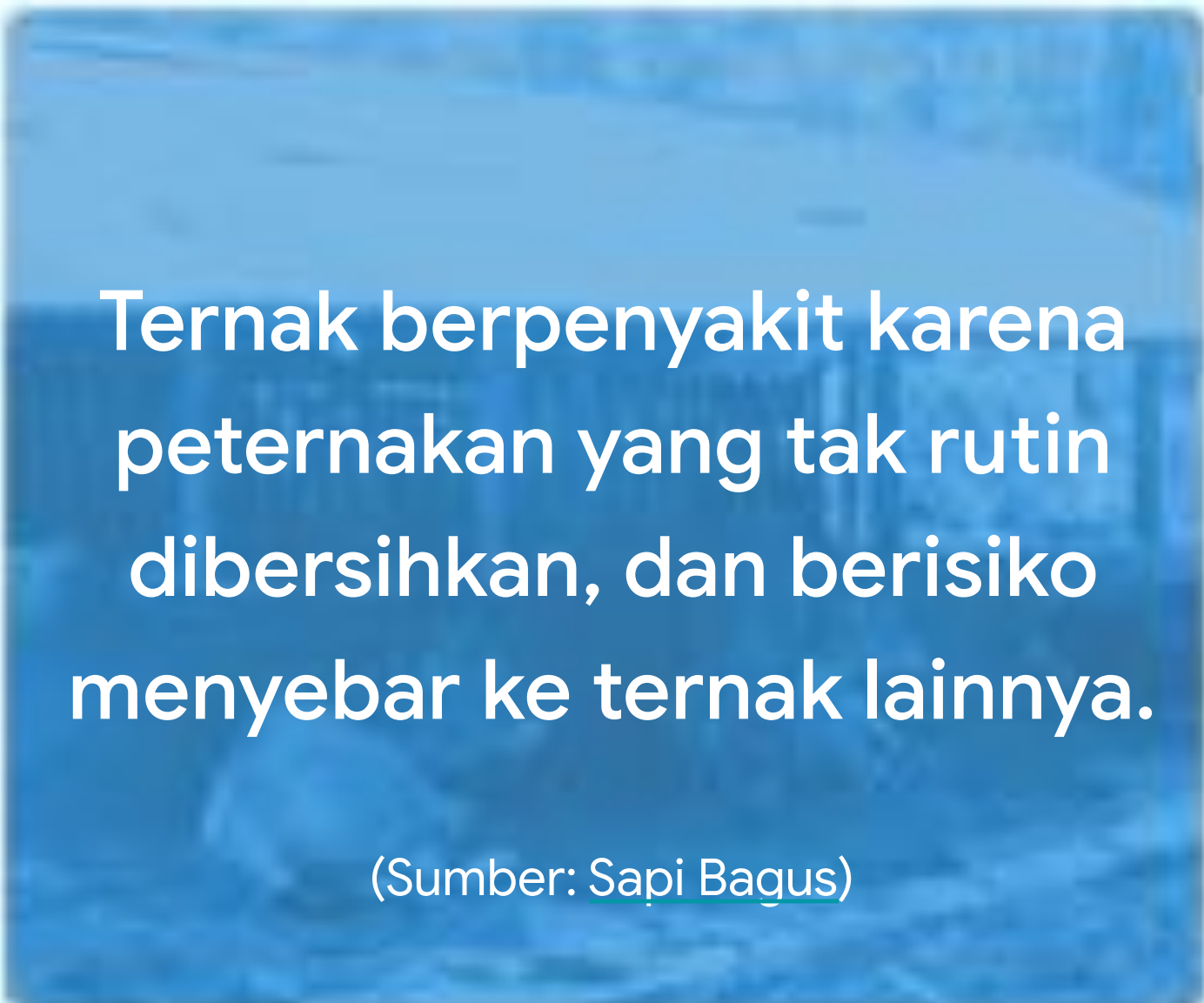


Ternak kerap keguguran di usia kehamilan tertentu.

(Sumber: Merdeka Sapi Keguguran)

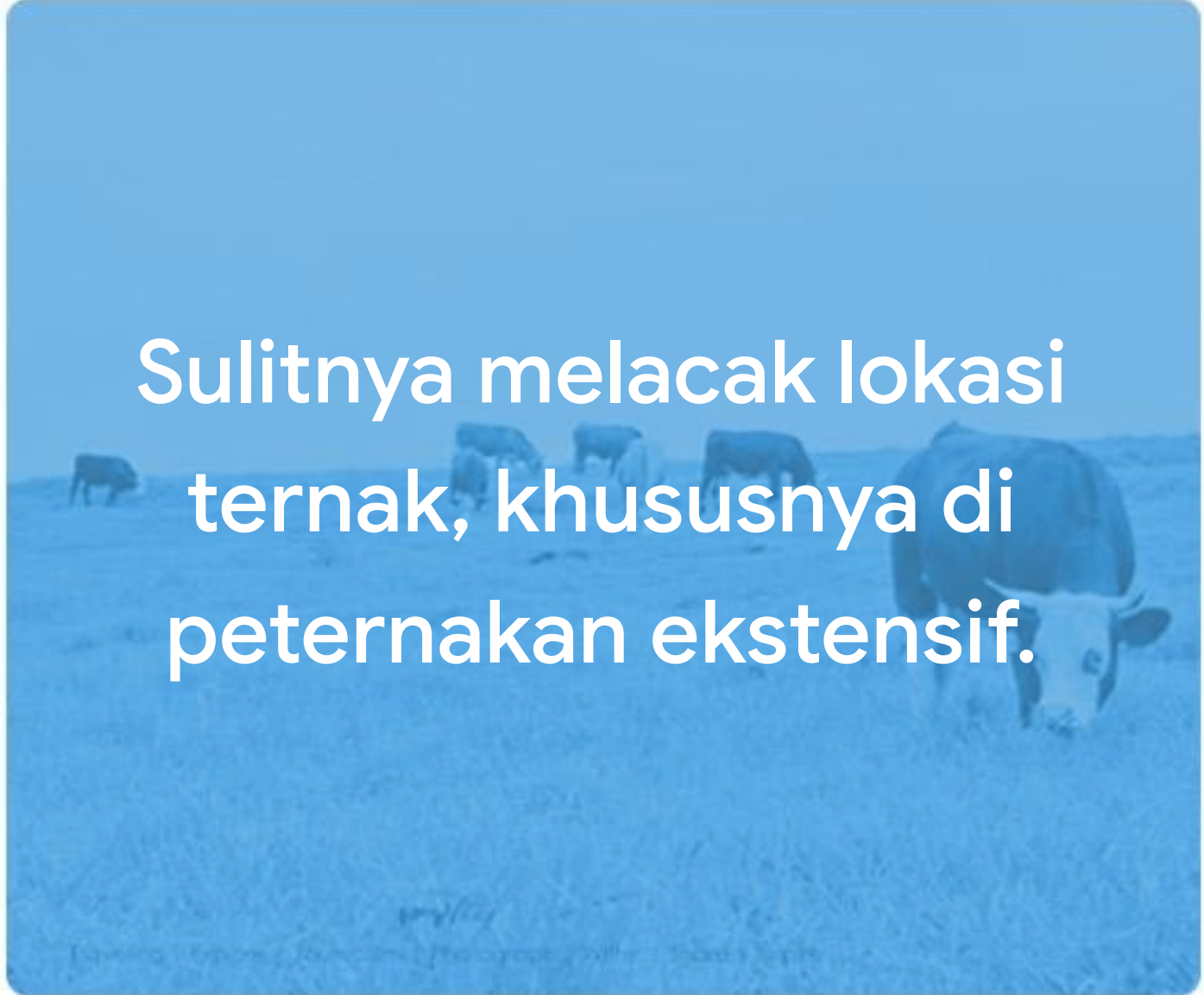


Risiko kematian karena peternak terlambat mengidentifikasi penurunan nafsu makan.

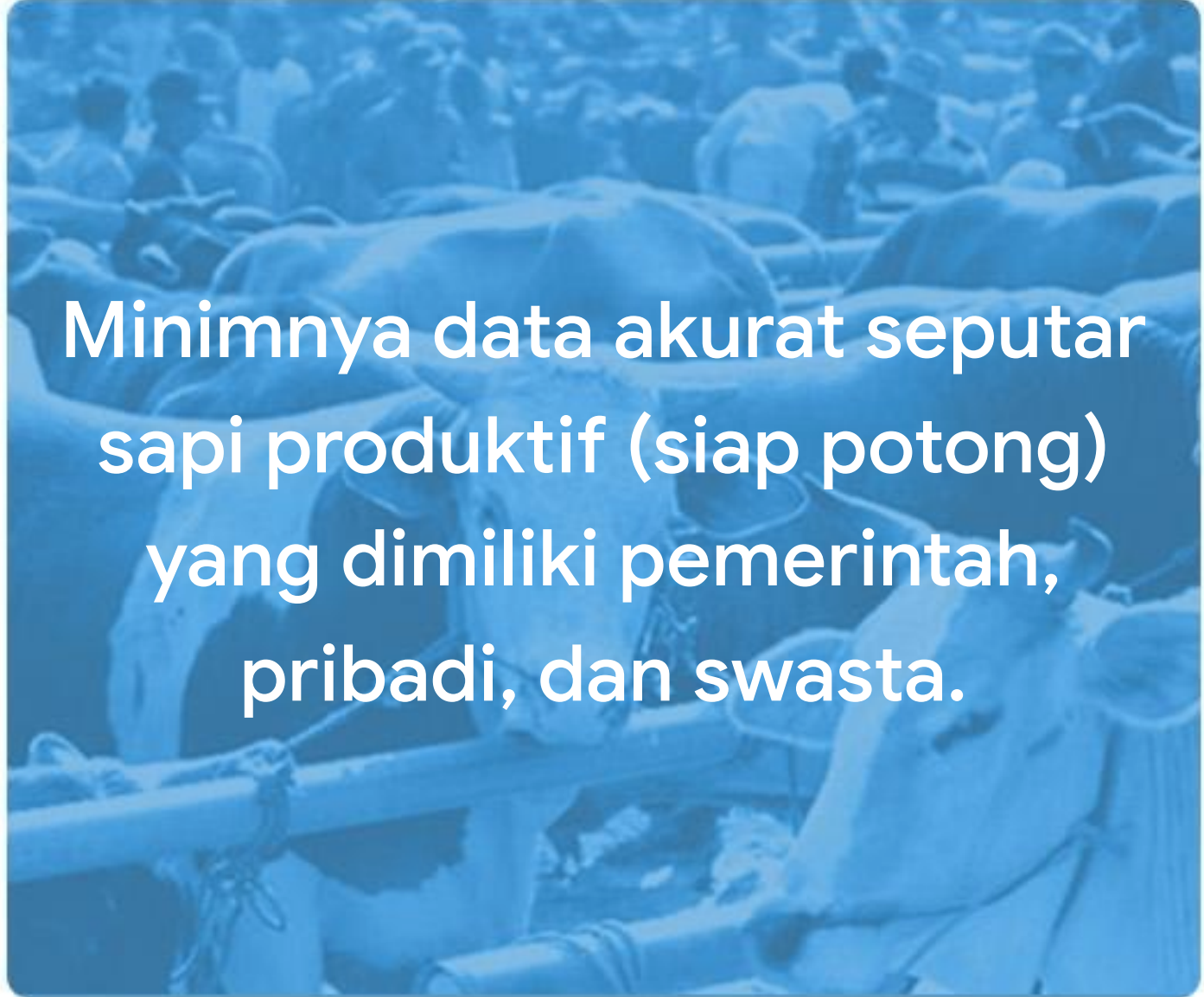


Ternak berpenyakit karena peternakan yang tak rutin dibersihkan, dan berisiko menyebar ke ternak lainnya.

(Sumber: Sapi Bagus)



Sulitnya melacak lokasi ternak, khususnya di peternakan ekstensif.

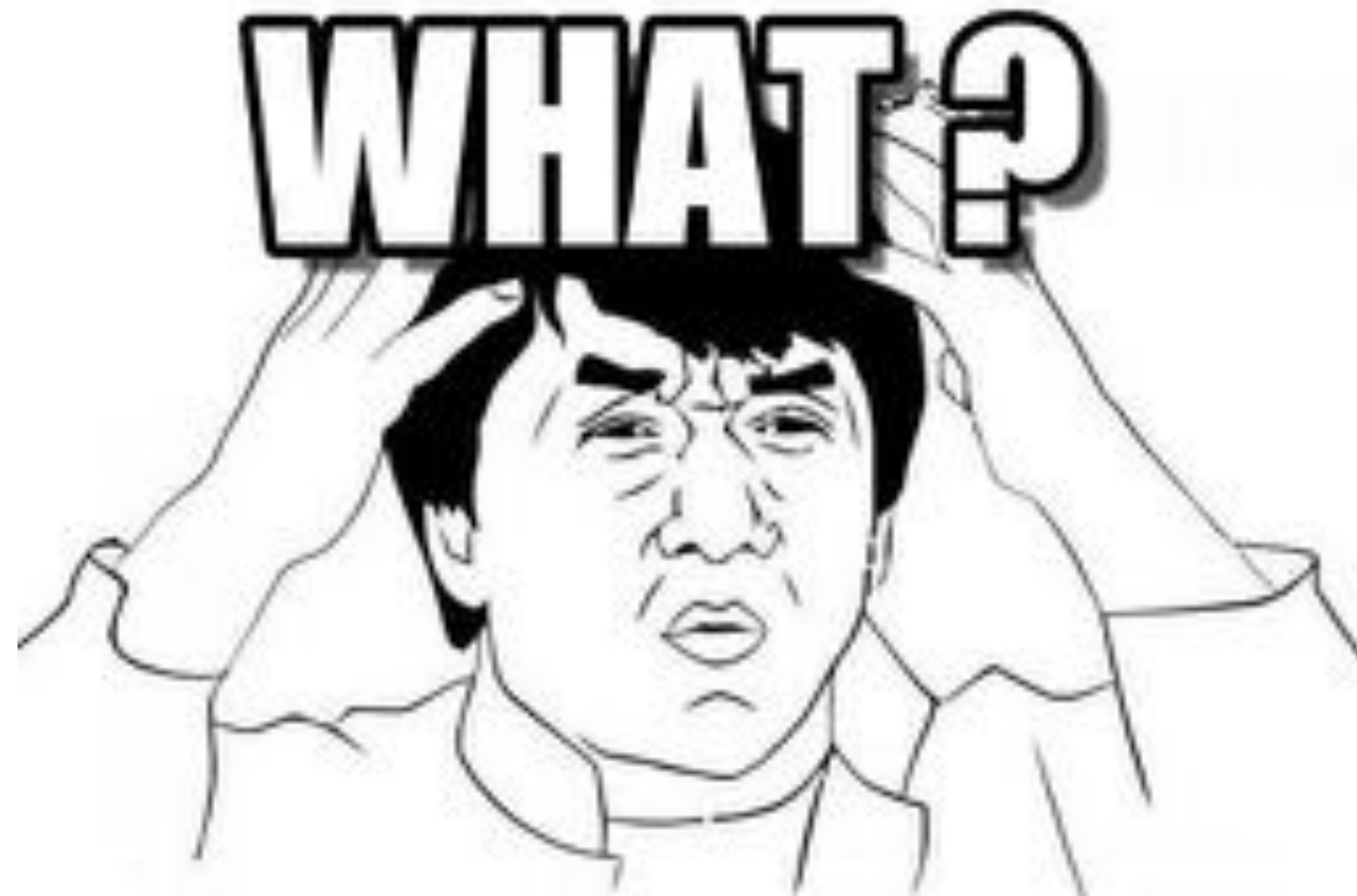


Minimnya data akurat seputar sapi produktif (siap potong) yang dimiliki pemerintah, pribadi, dan swasta.



**Let's solve the problems with the  
help of "Deep Tech"**

**But, what is “Deep Tech”?**







Artificial Intelligence



Blockchain



Robotics



Internet of Things

Deep  
Tech



Chemistry



Life Science



Green Energy



# FUTURE FARMS

## small and smart

### SURVEY DRONES

Aerial drones survey the fields, mapping weeds, yield and soil variation. This enables precise application of inputs, mapping spread of pernicious weed blackgrass could increase wheat yields by 2-5%.

### FLEET OF AGRIBOTS

A herd of specialised agribots tend to crops, weeding, fertilising and harvesting. Robots capable of autonomous operation could reduce fertiliser cost by 99.9%.

## Precision Livestock Farming (PLF)

### FARMING DATA

The farm generates vast quantities of rich and varied data. This is stored in the cloud. Data can be used as digital evidence reducing time spent completing grant applications or carrying out farm inspections saving on average £5,500 per farm per year.

### TEXTING COWS

Sensors attached to livestock allowing monitoring of animal health and wellbeing. They can send texts to alert farmers when a cow goes into labour or develops infection increasing herd survival and increasing milk yields by 10%.

### SMART TRACTORS

GPS controlled steering and optimised route planning reduces soil erosion, saving fuel costs by 10%.

Data-driven management of livestock by continuous automated real-time monitoring of production/ reproduction, health and welfare of livestock and environmental impact.

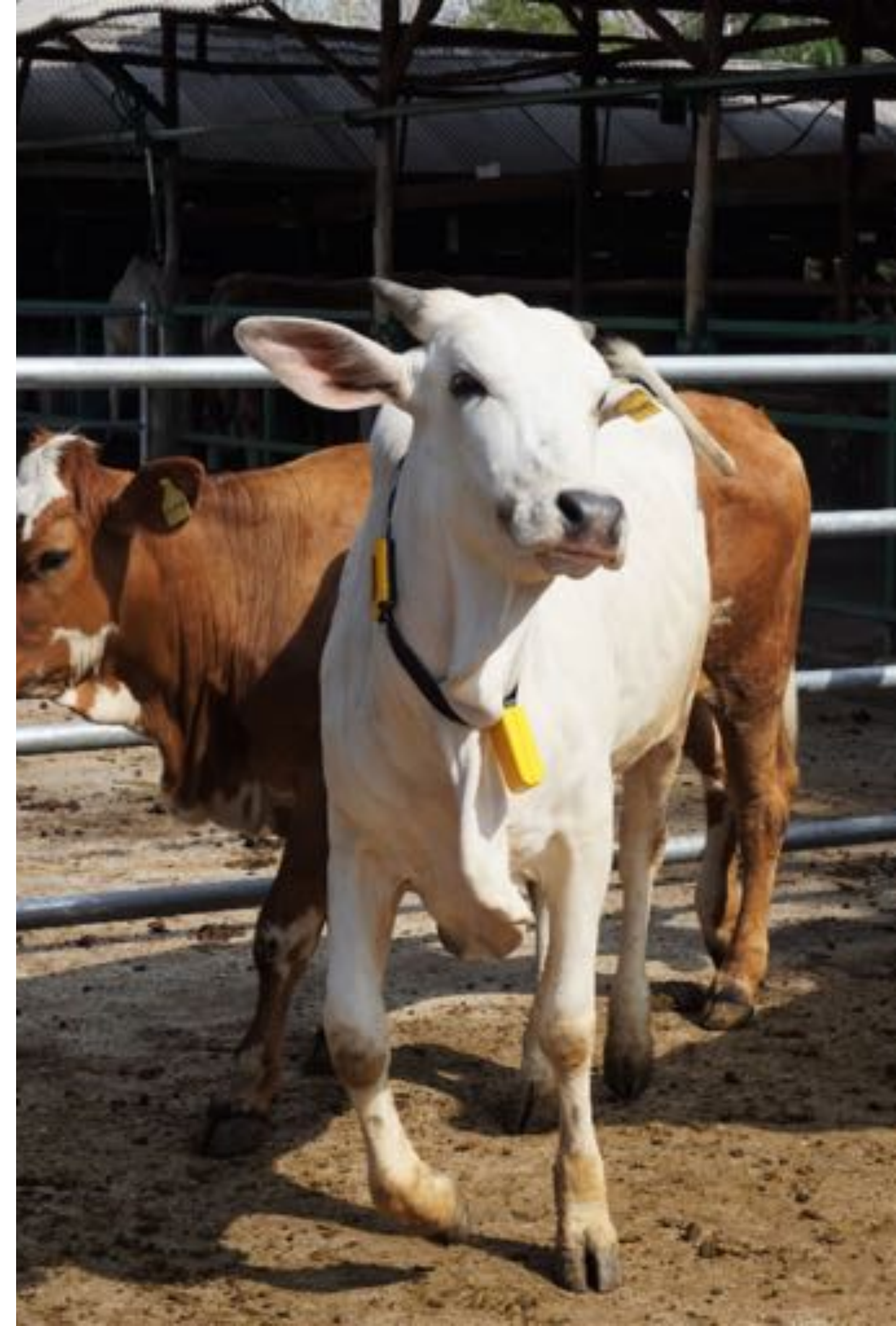


Introducing...



**Internet of Things & Artificial Intelligence-powered  
Cattle-Farm Assistant Platform**

\* “Ternak” in SMARTernak means “cattle” in Bahasa Indonesia





# SMARTernak: How It Works

## DRONE

Provide surveillance and help herding.

\*In development\*

## ENVIRONMENTAL SENSORS

Collection of sensors to monitor environmental

\*optional\*

## BASE STATION

5-10 km coverage,  
1000+ devices.  
Connect devices with Cloud.

## CLOUD

Where the heavy-lifting happens.

## SMART CAMERA

Monitor behaviour of  
5 - 10 cattle, count  
herd, and estimate  
body weight through  
**AI-powered Machine  
Vision.**

\*In development

## CARETAKER

One farmer/caretaker  
can easily cover a  
vast grazing area and  
hundreds of cattle,  
with the help of  
SMARTernak.

## WEARABLE DEVICE

Cattle-wearable device  
contains plethora of sensors

## VIRTUAL FENCE

Contain and move cattle  
without physical posts  
and wires.

FARM MANAGER /  
OWNER / INVESTOR



# Cattle-wearable Device



*SMARTernak is about platform. It's open to 3rd party devices.*



# Wearable Device Internals

Electronic board is 100% designed in-house, mass-produced in Indonesia, by 100% Indonesian

## Dual IoT Connectivity

Short Range: 1 km WiFi, Bluetooth v4.2, BLE Mesh-supported. High speed, e.g. for firmware update

Long Range: LoRa/LoRaWAN or NB-IoT, for 5-10km coverage area

## Powerhouse

Low Power, Dual Core Microcontroller with on-device ML inference

## Actuators

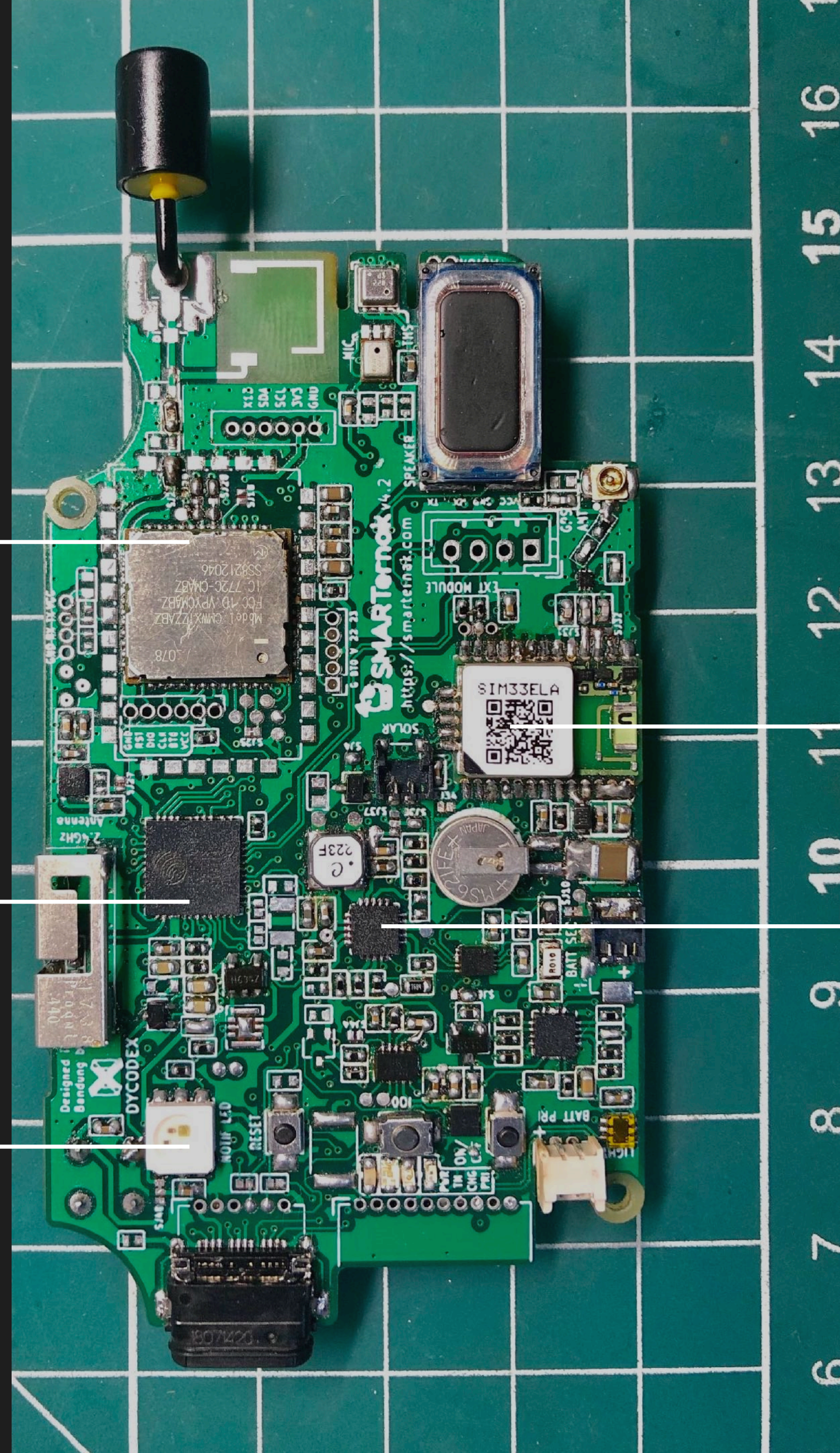
Audio Alert/Speaker  
Color LED

## Packed with Sensors

GPS / GNSS  
Accelerometer, Gyroscope  
Body Temperature  
Ambient Temperature & Humidity  
Barometric Pressure  
Ambient Light  
MEMS Microphone  
Device Removal Detector

## Smart Energy

Battery Gauge  
Solar Energy Harvesting  
Smart Switching Between Main & Backup Battery  
Fast Charging from USB Type-C  
Firmware-optimised power consumption



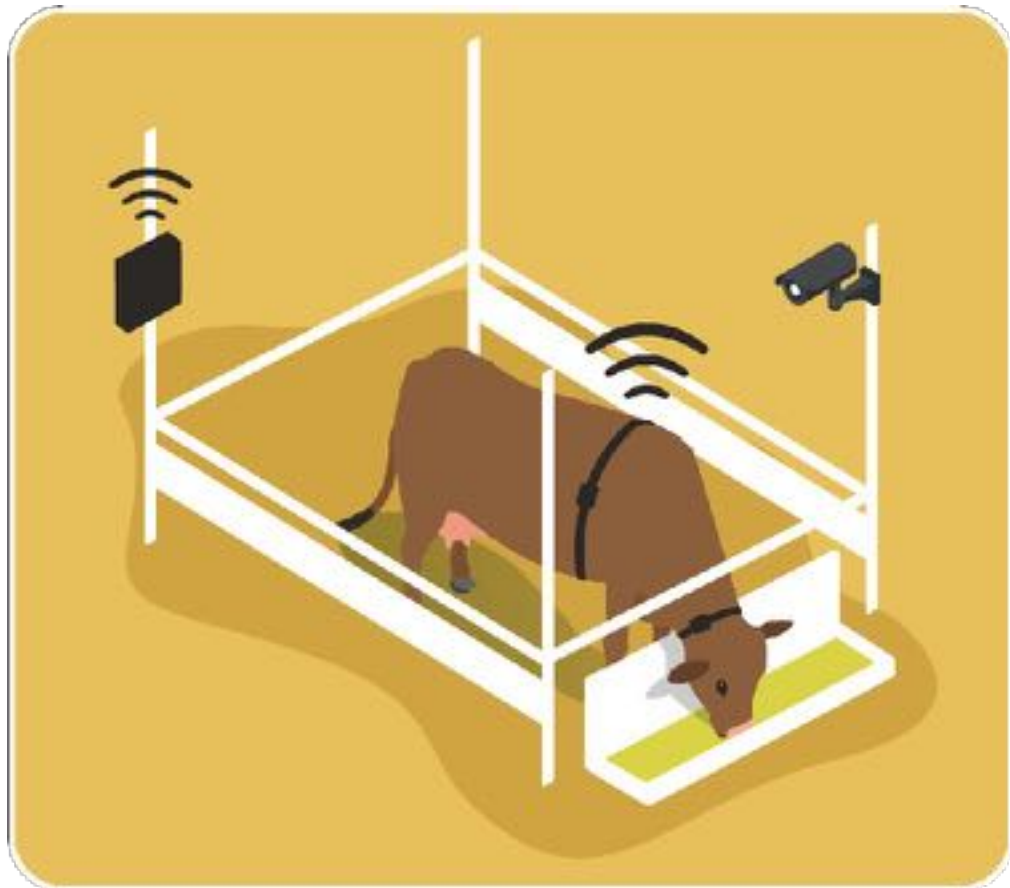


# Monitoring

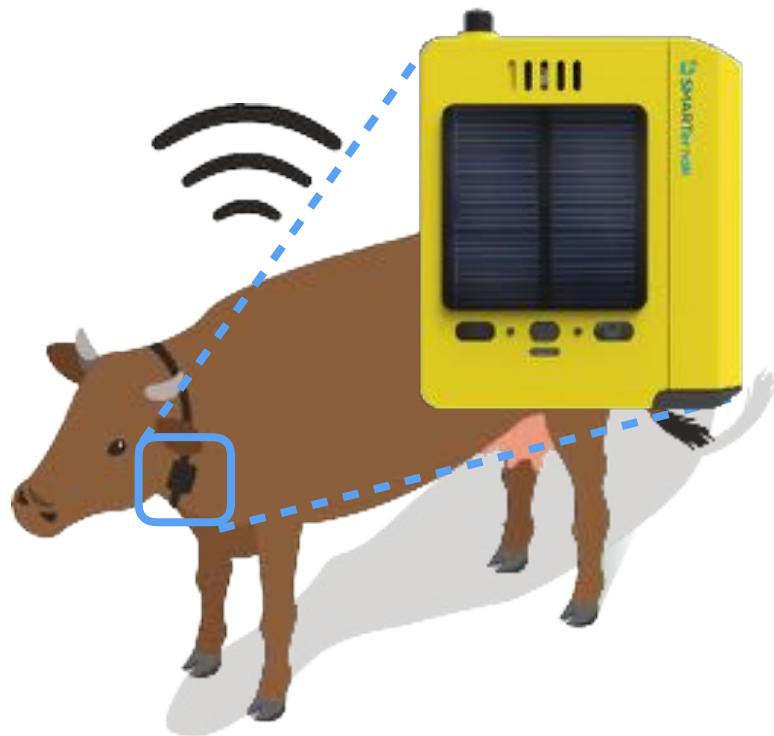
## Monitor cattle's where-about & well-being parameters

**On-farm Smart Camera:**  
Monitor activity of 5 - 10 cattle - focus on group activity,  
Count herd & movement  
Estimate weight\*

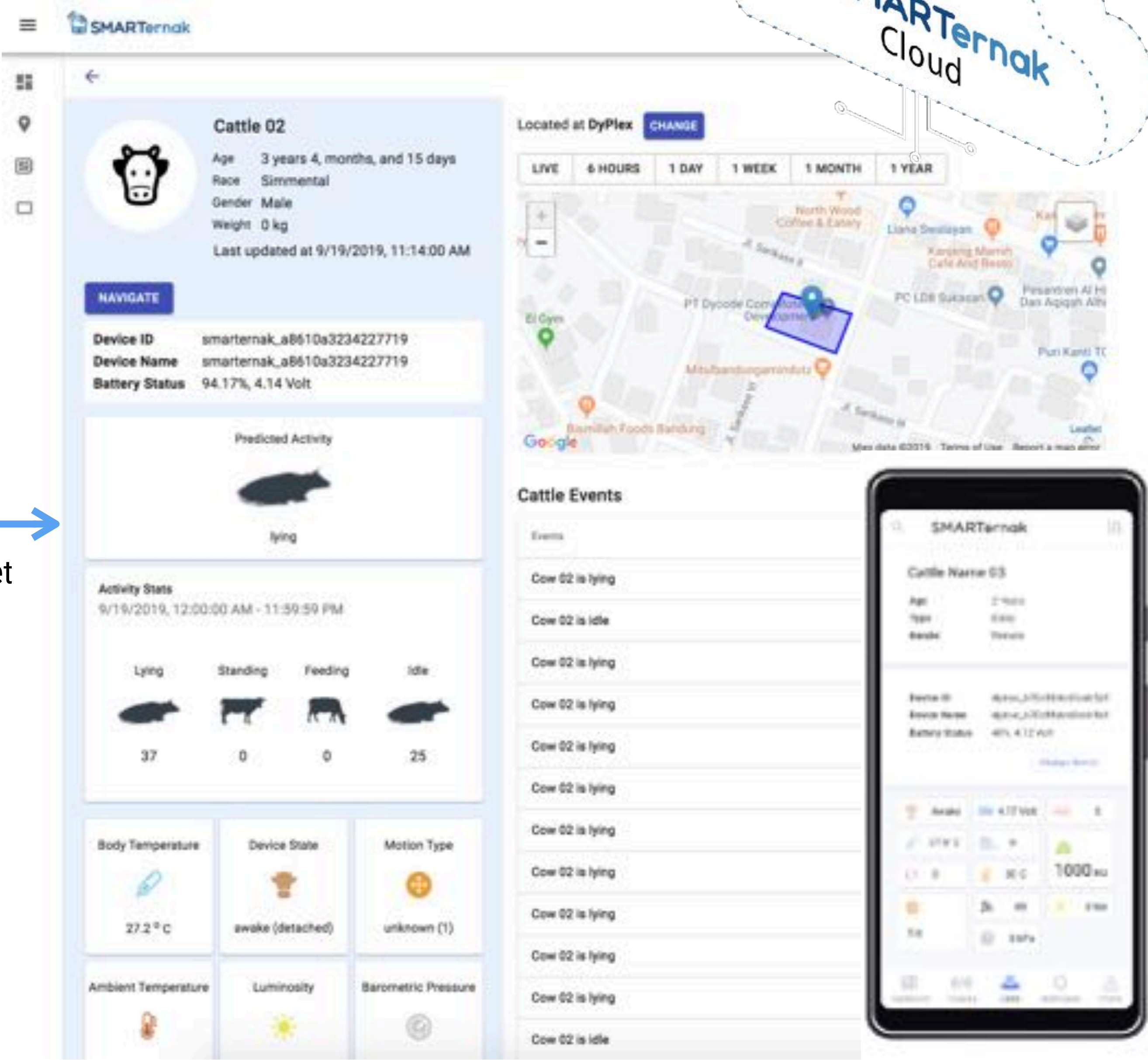

**Environmental Sensors:**  
Monitor ambient temperature, humidity, and air quality in barn



**Cattle-wearable device:**  
Precisely monitor each cattle for:  
Location (latitude, longitude, movement speed, direction)  
Body temperature  
Ambient temperature & humidity  
Ambient light & sound  
Movement (linear acceleration, angular velocity, direction)  
Device removal status  
Battery voltage & capacity




Internet



The SMARTernak web dashboard for 'Cattle 02' displays the following information:

- Cattle Profile:** Cattle 02, Age: 3 years 4 months and 15 days, Race: Simmental, Gender: Male, Weight: 0 kg. Last updated at 9/19/2019, 11:14:00 AM.
- Navigation:** A 'NAVIGATE' button is present.
- Device Info:** Device ID: smarternak\_a8610a3234227719, Device Name: smarternak\_a8610a3234227719, Battery Status: 94.17%, 4.14 Volt.
- Predicted Activity:** A cow icon is shown lying down, labeled 'lying'.
- Activity Stats:** For the period 9/19/2019, 12:00:00 AM - 11:59:59 PM, the counts are: Lying: 37, Standing: 0, Feeding: 0, Idle: 25.
- Body Temperature:** 27.2 °C.
- Device State:** awake (detached).
- Motion Type:** unknown (1).
- Map:** A map shows the location at DyPlex, with a blue pin and a 'CHANGE' button. Time filters: LIVE, 6 HOURS, 1 DAY, 1 WEEK, 1 MONTH, 1 YEAR.
- Cattle Events:** A list of events showing 'Cow 02 is lying' repeated multiple times.
- Bottom Metrics:** Ambient Temperature, Luminosity, and Barometric Pressure.



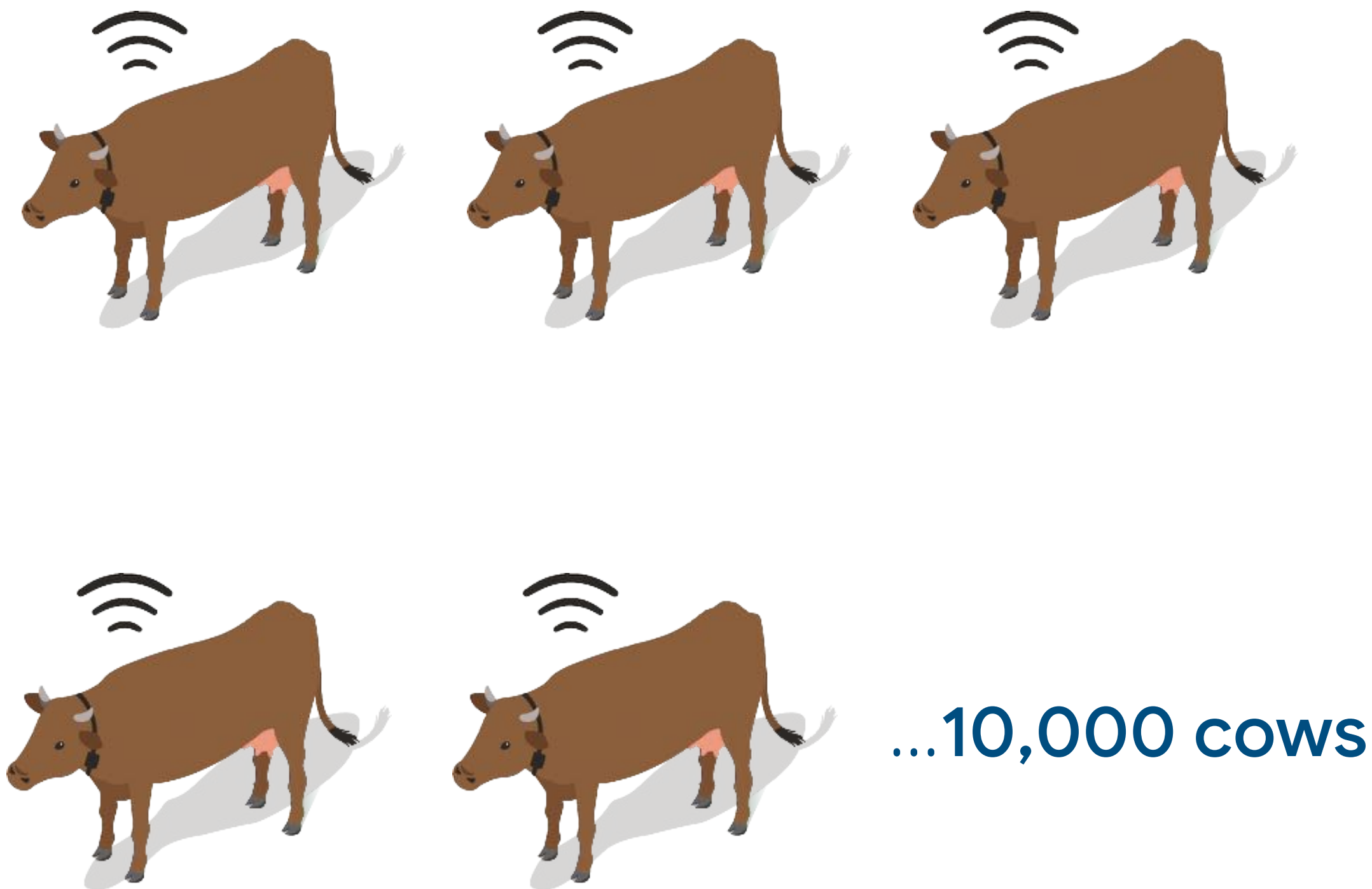
The SMARTernak mobile app interface on a smartphone displays the following information:

- SMARTernak Header:** The app's name and logo.
- Cattle Name 02:** The name of the monitored cattle.
- Age:** 3 years 4 months and 15 days.
- Gender:** Male.
- Race:** Simmental.
- Weight:** 0 kg.
- Device ID:** smarternak\_a8610a3234227719.
- Device Name:** smarternak\_a8610a3234227719.
- Battery Status:** 94.17%, 4.14 Volt.
- Activity Stats:** Lying: 37, Standing: 0, Feeding: 0, Idle: 25.
- Body Temperature:** 27.2 °C.
- Device State:** awake (detached).
- Motion Type:** unknown (1).
- Map:** A map showing the location at DyPlex.
- Cattle Events:** A list of events showing 'Cow 02 is lying' repeated multiple times.
- Bottom Metrics:** Ambient Temperature, Luminosity, and Barometric Pressure.

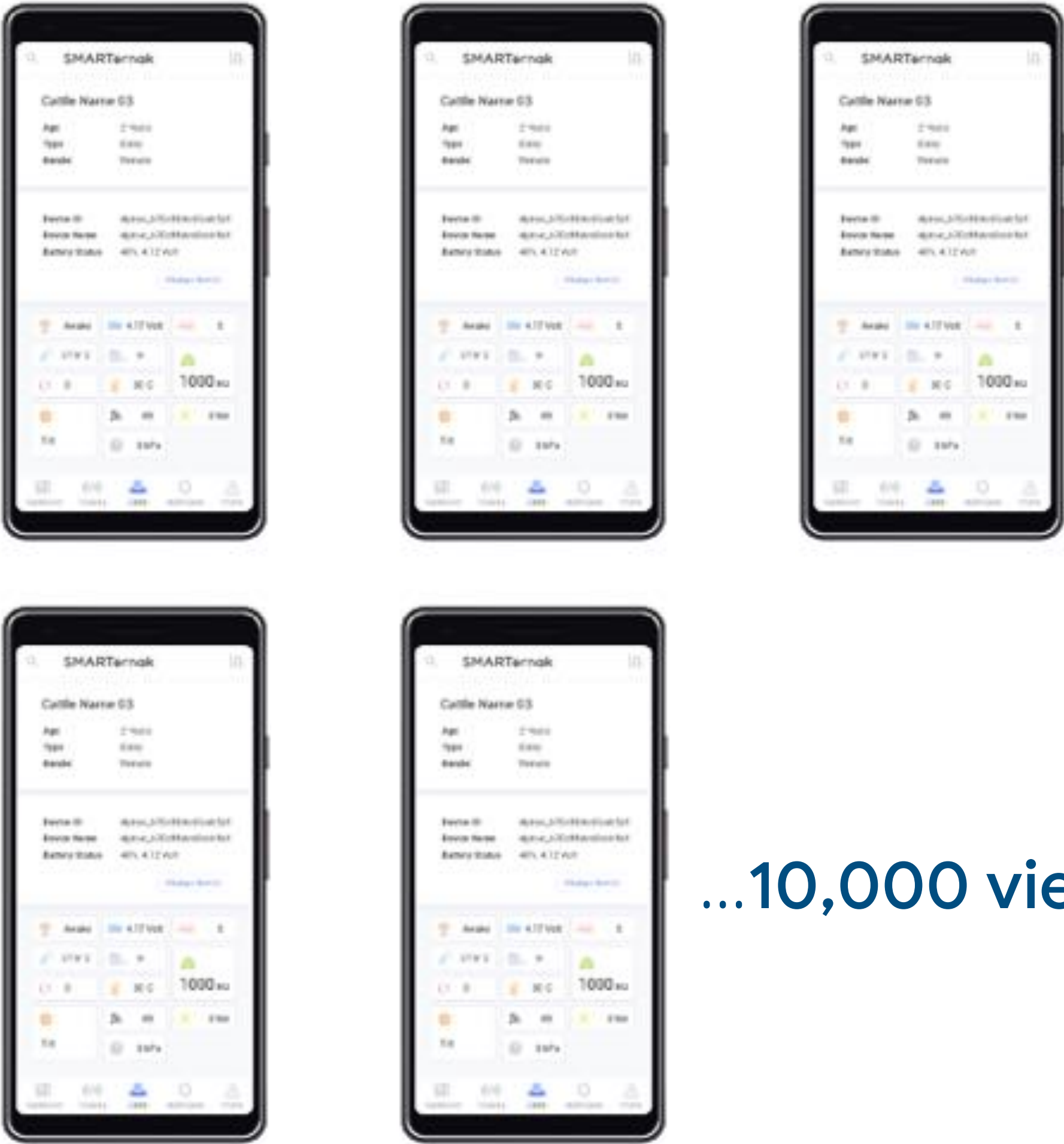


# Monitoring

Now imagine...



...10,000 cows



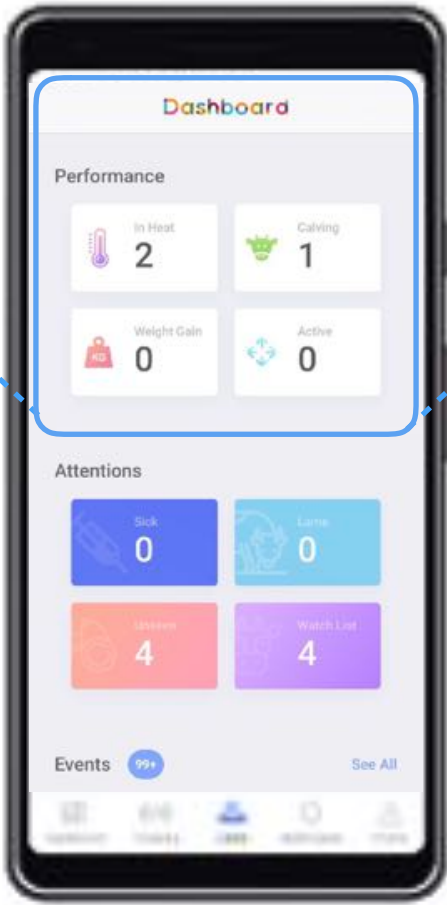
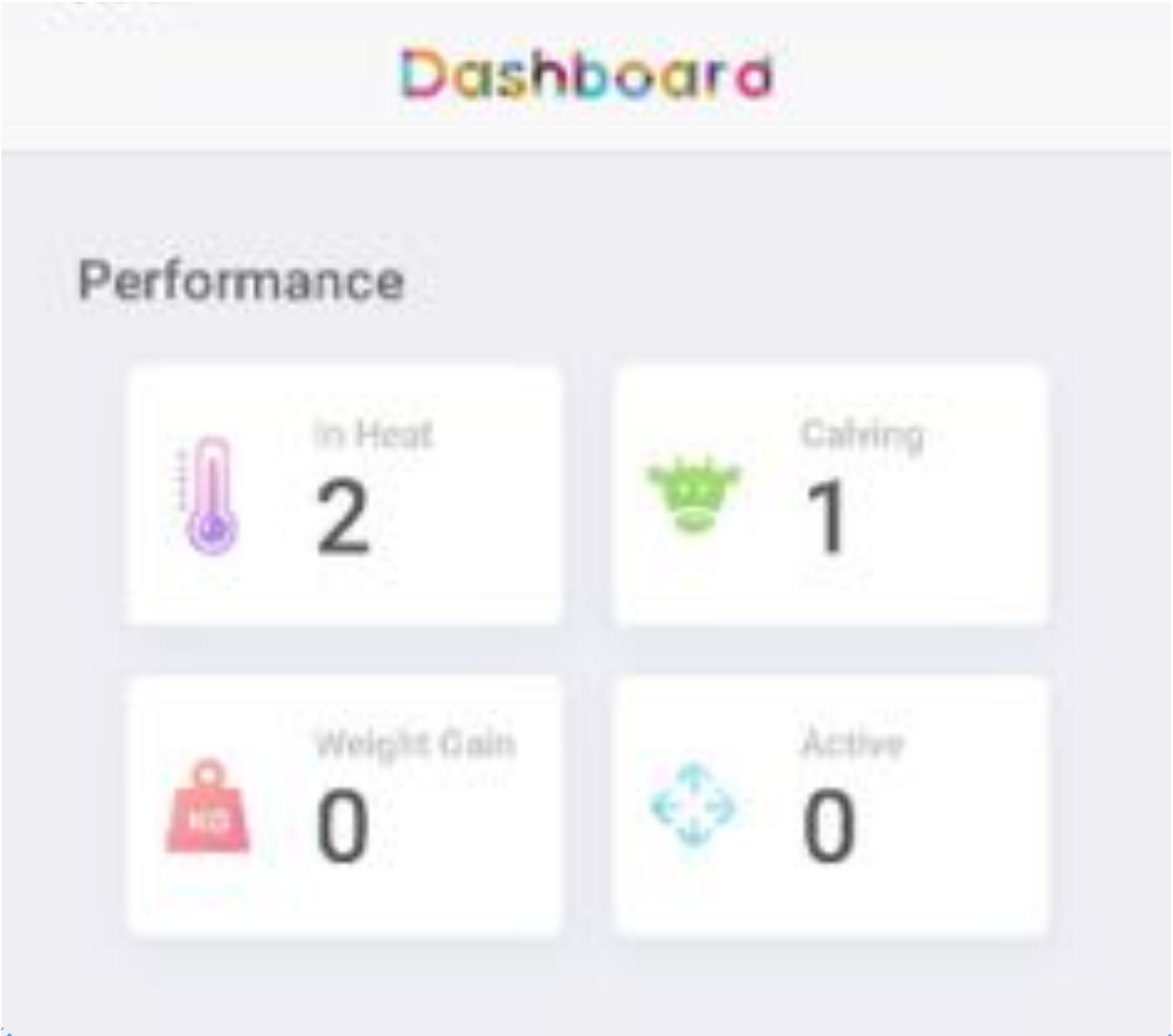
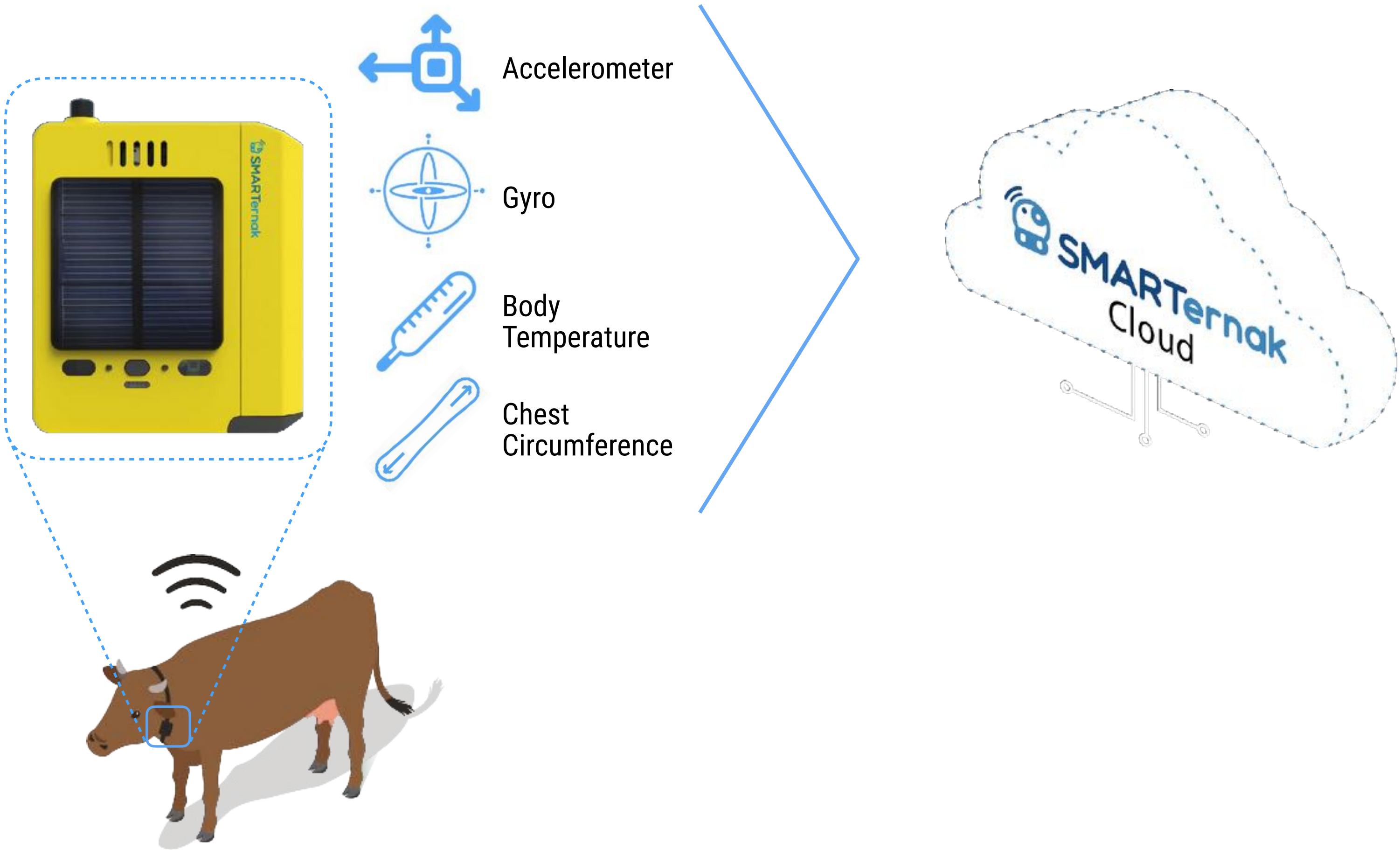
...10,000 views

Farmers may not need or understand raw data!



# AI + IoT: Insights

This is where AI helps in SMARTernak.  
Because cattle-farmer doesn't care about (raw) data



Mobile App

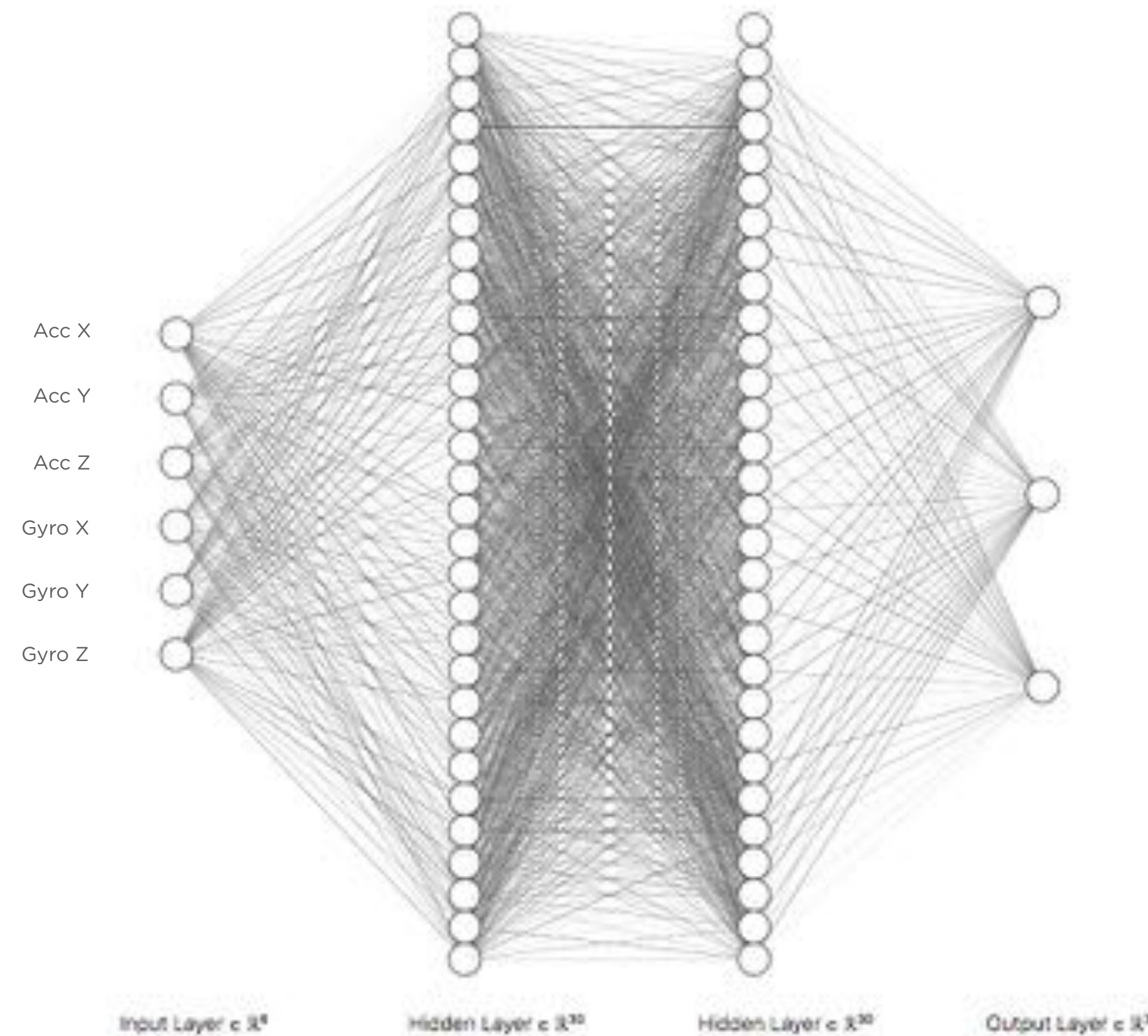


# Artificial Intelligence at The Edge

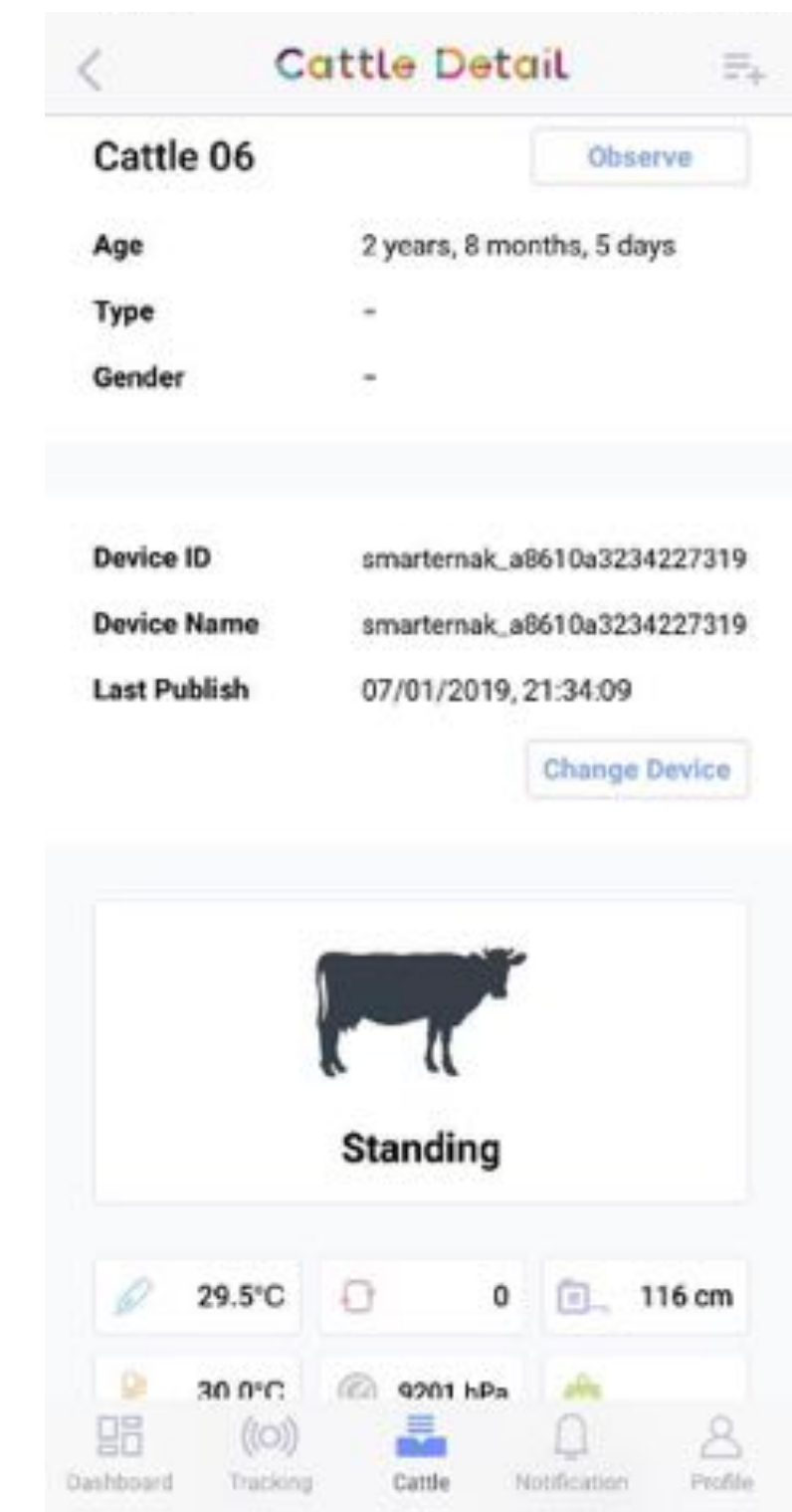
Learn & detect cattle behaviours to tailor actionable insights & recommendation based on sensor data with the help of on-device Artificial Intelligence



IMU sensor



Deep Neural Network



App

Motion captured by Inertial Measurement Unit (IMU) sensor inside cattle-wearable device

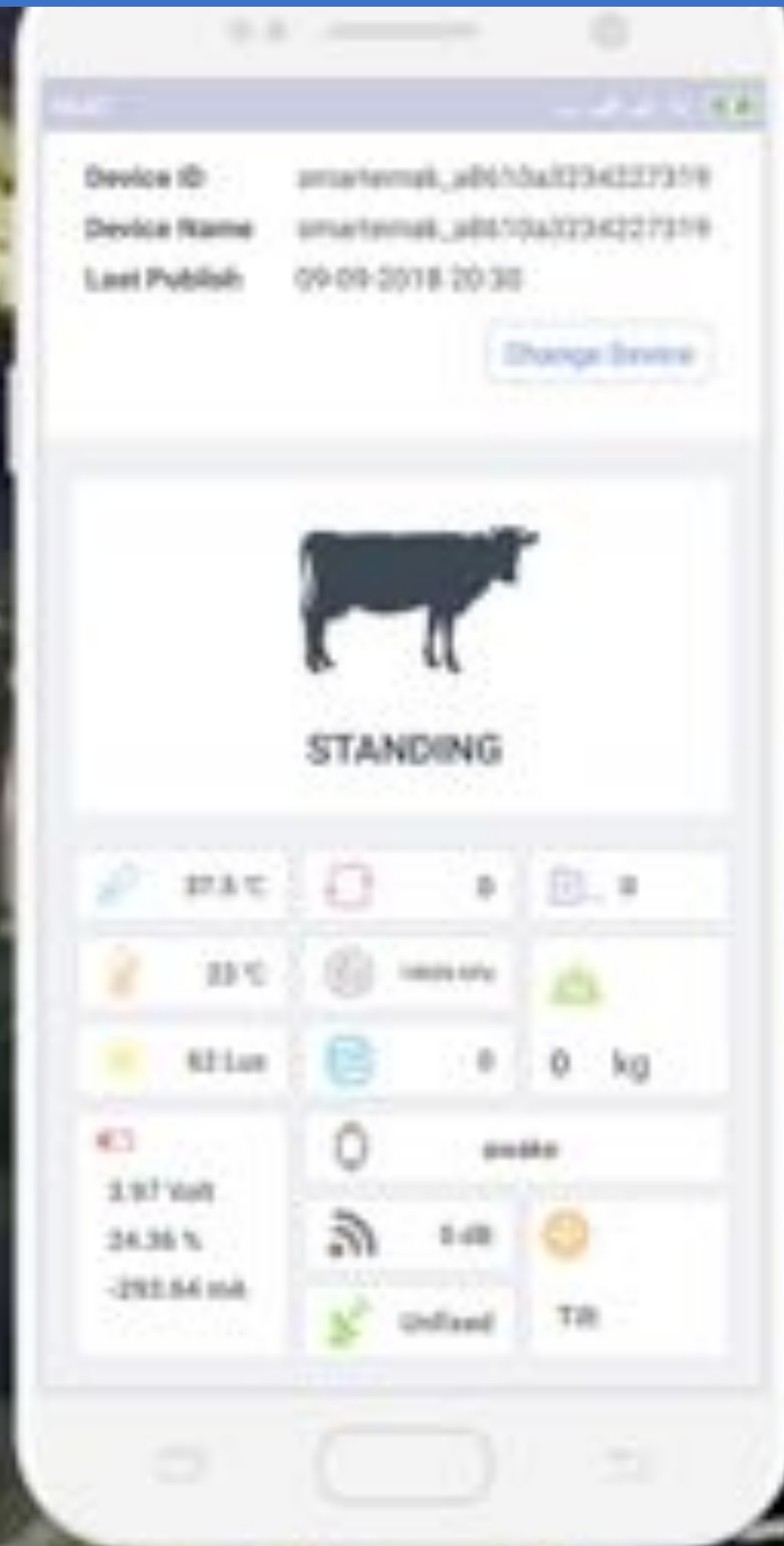
Predicted activity (standing, lying-down, feeding, and more)



# On-device Activity Prediction

Using Artificial Intelligence and deep learning with Tensorflow, SMARTernak can detect and learn cattle behaviour and analyze the data into actionable insights and recommendations to improve efficiency and reduce loss.

Demo Video: <http://bit.ly/smrtrnk-ai-1>

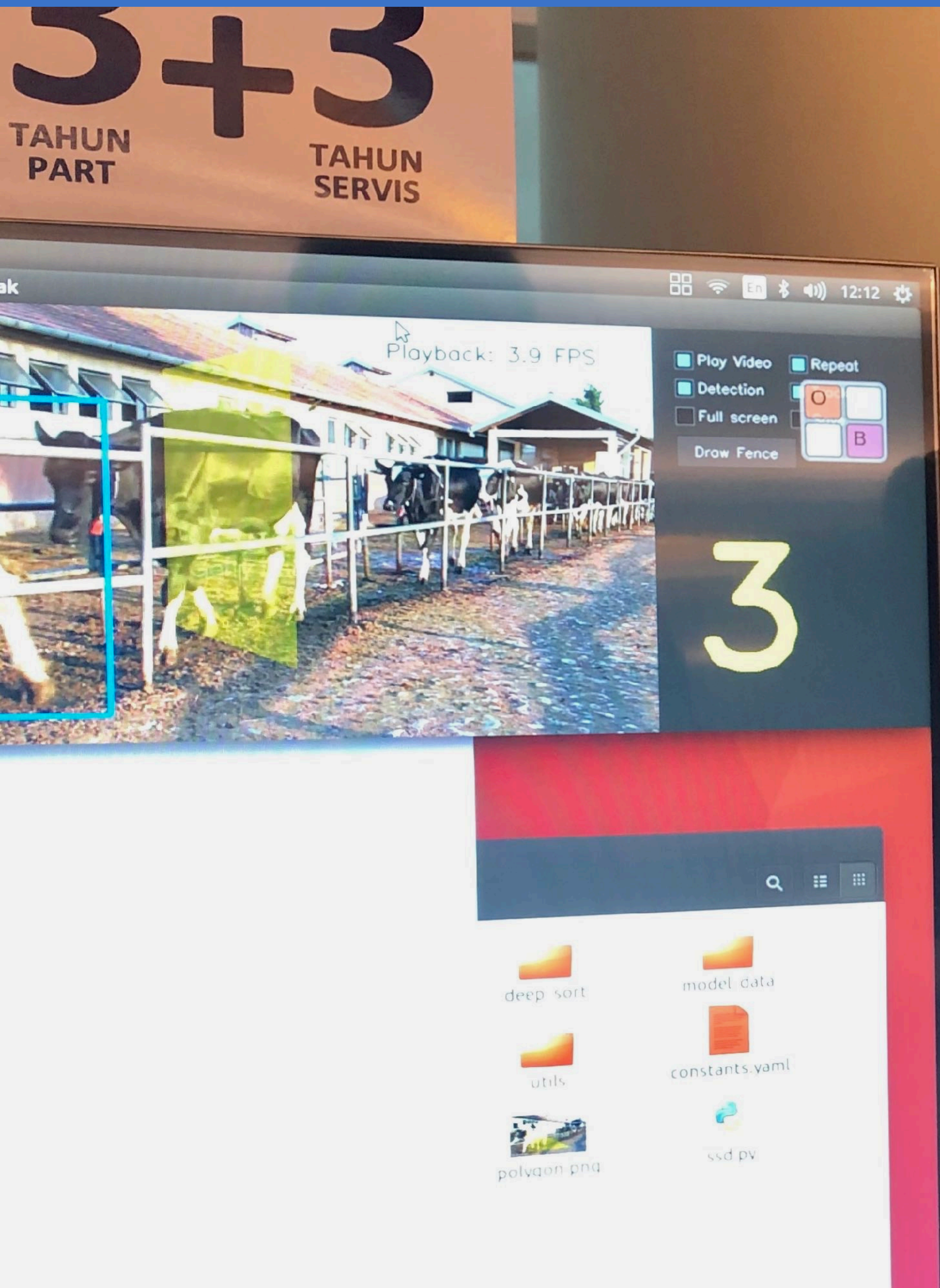


Actual footage taken from SMARTernak field trial livestock at PT. Sumber Hijau Mandiri on September 9, 2018. SMARTernak smartphone app overlay is an illustration of real-life activity.



# On-farm Smart Camera

*\*In development*



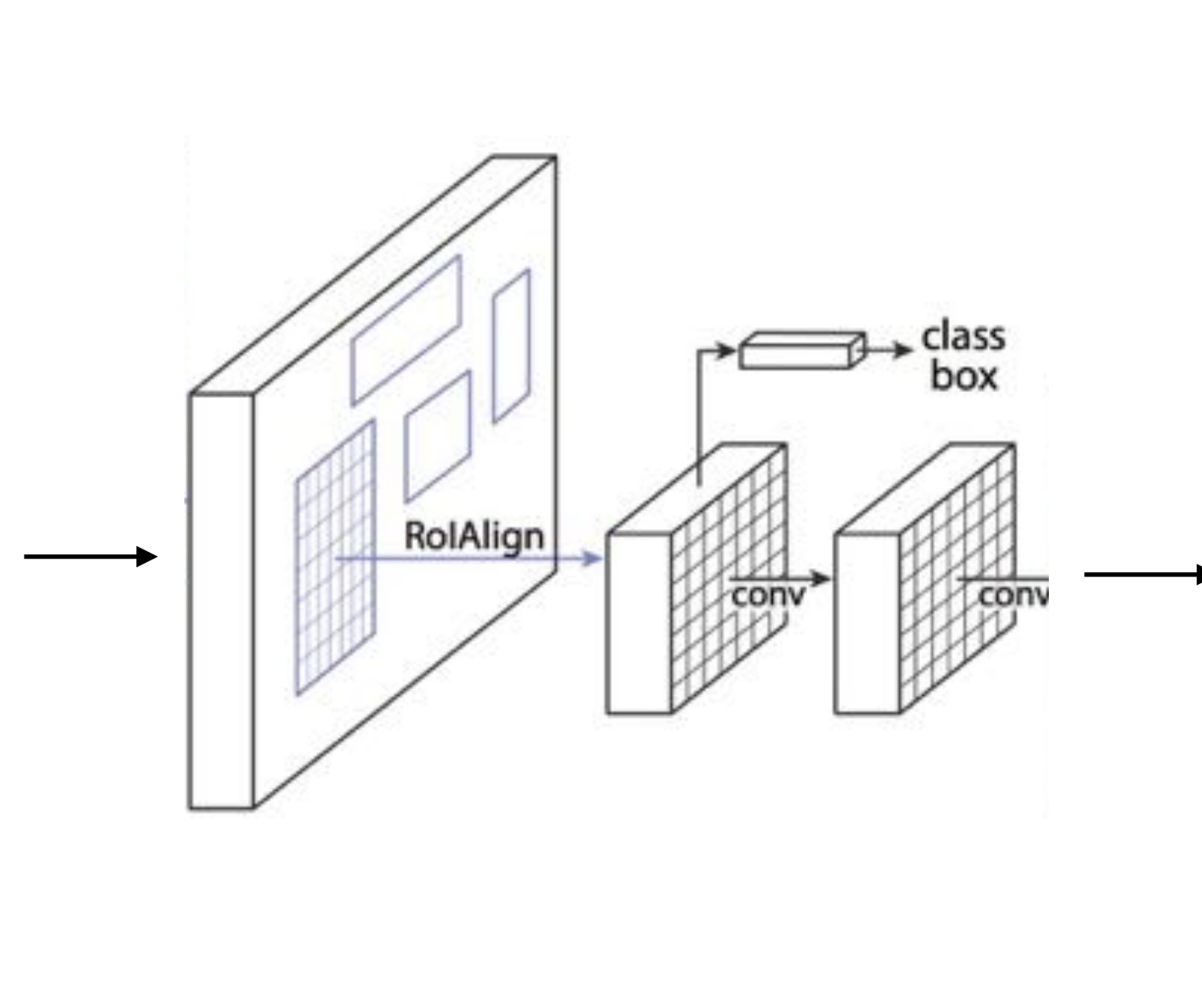


# On-farm Smart Camera

**Cattle Counting & Behaviour Analysis** using on-farm camera  
with the help of **Machine Vision & on-device Artificial Intelligence**



Image/video stream from camera



Deep Neural Network  
(Instance Segmentation)



Detected cows and predicted activity  
(standing, lying-down, feeding, ...)



# Smart Camera - Cattle Herd Counting



- ☒ Play Video
  - ☒ Repeat
  - ☒ Detection
  - ☒ Tracking
  - ☐ Full screen
  - ☒ Save
- Draw Fence

0

Demo Video: [https://youtu.be/Yk3O\\_HImSK8](https://youtu.be/Yk3O_HImSK8)



# Smart Camera Cattle Activity Recognition - Demo



Demo Video: <https://www.youtube.com/watch?v=hbiJhS3GftU>



# SMARTernak Solution - Variants & Features



## SMARTernak Ultimate



### SMARTernak Tracking

#### for Extensive Farming

Free-ranging farming where mostly livestock grazes on large rangelands or pastures. Or, mixed crop-livestock farming: livestock grazes in the cropping area, such in integrated oil palm-ruminants system.



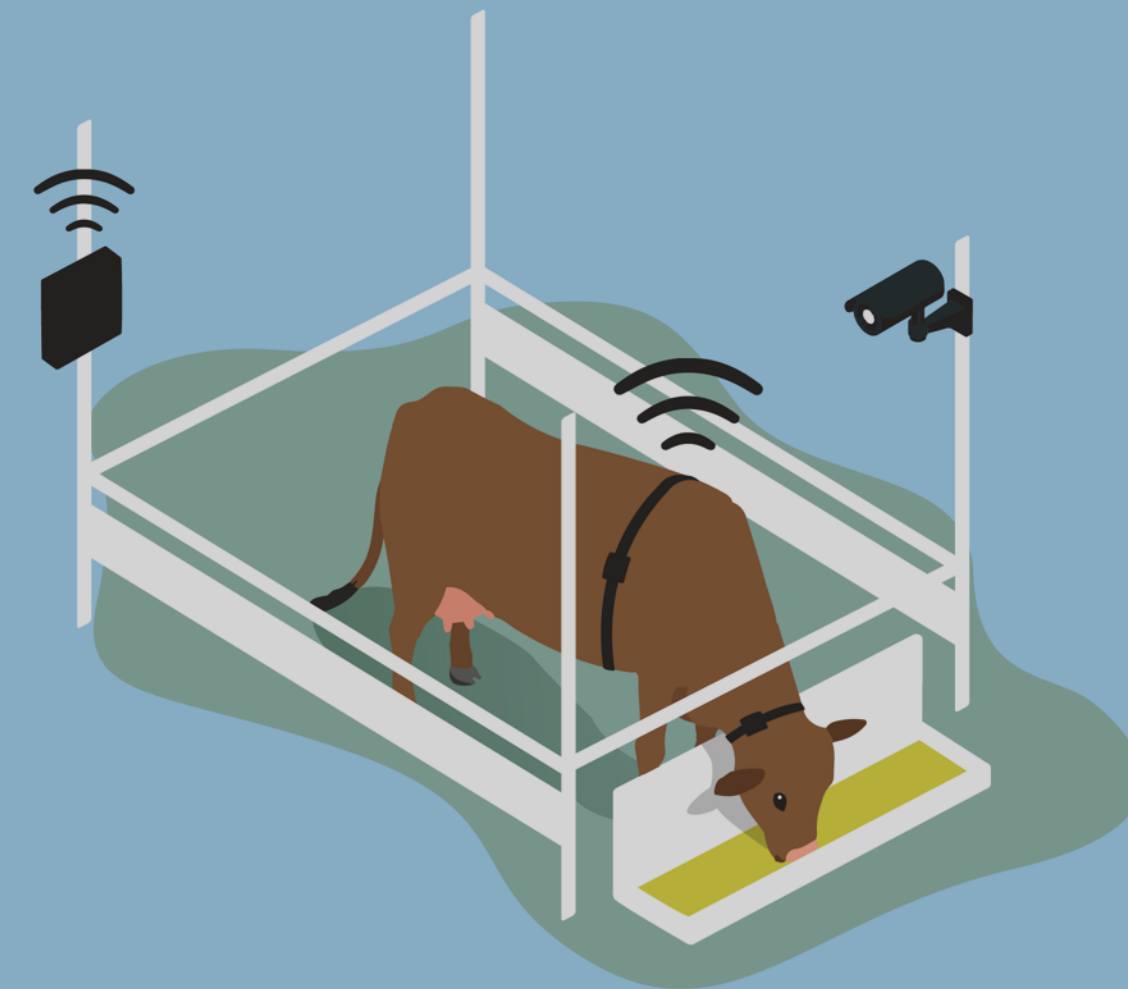
Track location & behaviour



Herd counting



Virtual fencing



### SMARTernak Health

#### for Intensive Farming

Livestock is confined in shed or barn and eat feed, or semi-confined which some graze in limited/small area in particular season. Mostly focus on fattening, breeding, or producing dairy products.



Monitor & alert health issues



Estimate weight\*



Learn behaviour (feeding, standing, walking, etc)



Monitor environmental condition



# Virtual Fencing Testing



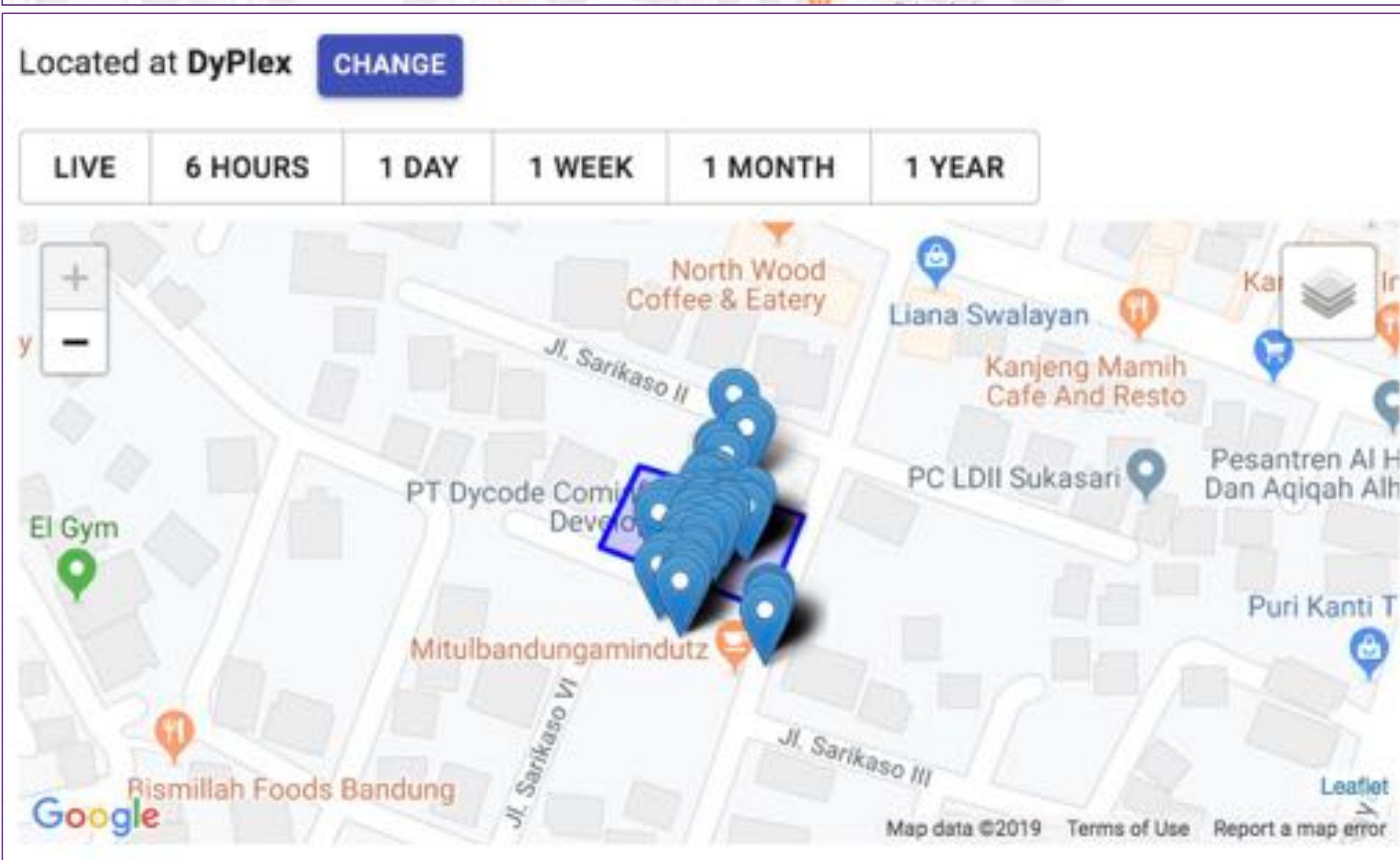
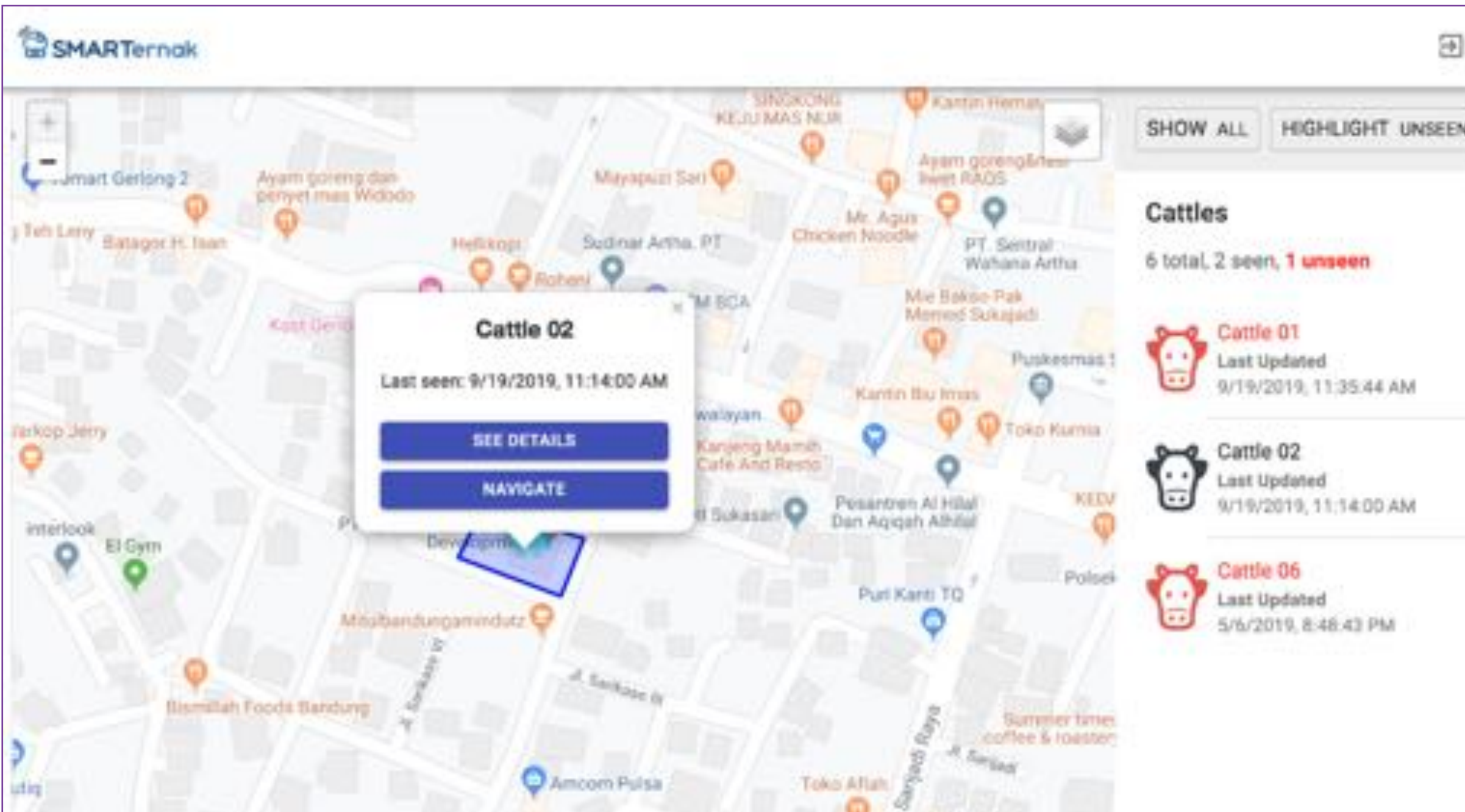


# Virtual Fencing Testing





# Cattle Location Tracking



Precisely locate cattle position

Monitor the pattern and distribution of grazing activity

Virtual fencing:

Virtual and remote herding

Control grazing pattern

Precise herd counting, no cattle left behind



# Tracking - Benefits

## Animal welfare

Less or even no need physical fence,  
esp. electrical fence that may cause trauma

No risk of cattle stuck in fence

Missing/left cattle can be identified and  
found in no time



# Tracking - Benefits

## Profit

Productivity increase:

No need to visually check cattle. Existing care-takers can handle more cattle, no need to add more.

Grazing pattern is controllable:

Ensure food source is sufficient for healthy cattle.  
Give time for grass to grow.

No more missing cattle:

Prevent missing or stolen cattle

Less or not physical fence:

Reduce cost to install and maintain fence





# SMARTernak: Live Demo



A Group Farm - Bantul, Yogyakarta, Indonesia



RJ Farm - Subang, West Java, Indonesia



Sumber Hijau Mandiri - Majelengka, West Java, Indonesia



Ministry of Agriculture's Breeding Facility - West Sumatera



**SMARTernak  
Real-World  
Implementation**





RJ Farm - Subang, West Java, Indonesia

# Don't just take our word for it

”

We can reduce the potential death of non-eating cows significantly, by the notification from the app. Now, I can sleep well.

**Rahmat**

Owner of RJ Farm, Subang, Indonesia

Ministry of Agriculture's Breeding Facility - West Sumatera, Indonesia



”

We manage 1400 cows with 100 staffs. Now we can bread more cows and increase productivity, without adding more staffs.

**Dr. Harry Suhada**

Animal Breeding and Genetics Expert  
at Ministry of Agriculture, Indonesia



## Coverage by Metro TV in Ciawi, Bogor

Watch here: <http://video.metrotvnews.com/start/akWGwjLk-asli-lokal-kualitas-global-1>

START



# Pricing

## Device Price

+

## Subscription



Rp1.39<sup>\*</sup>  
Million

or

**SMARTernak**  
Ultimate

*All Tracking + Health features,  
in one device*

Rp2.39<sup>\*</sup>  
Million



Rp1.39<sup>\*</sup>  
Million

**SMARTernak**  
Smart Camera

*Monitor 5 cows at once  
(optional, coming soon)*

Rp4.39<sup>\*</sup>  
Million

+ Base Station<sup>\*\*</sup>: **Rp13.99 mil**

Rp83K

per cow, per month <sup>\*\*\*</sup>

Includes:

Access to web dashboard and mobile apps,  
and all future updates

Cloud subscription cost

Device warranty and support

\* Price for **100+** quantity. MOQ **10 devices** at \$129/device. Get up to **25% discount** for **1000+**. Device is reusable.

\*\* Base Station only needed if using **LoRa connectivity**. Only need one to cover **5km radius**, for **100+** devices.

\*\*\* For 100+ devices. Other volume, let's talk.



# LET'S DO TRIAL

We understand that before the massive implementation, customers often need to try the solution out first.

Let's discuss.



# Implementation Phases

---

## Field Trial

Limited implementation to try out the solution, and identify unique requirements

Device: 5 - 10 pcs

Duration: 1 - 3 months

## Lessons-learned & Customization

Collect lessons-learned, feedback, and new requirements

Propose system design that accommodates customisation and improvement needed

Decide GO or NO GO

Develop new system design

Duration: 1 - 3 months

## Real Implementation

Real and massive implementation

User assistance is provided

Device: upon request

Duration: 3 - 6 months



# Ridwan Kamil, West Java Governor



ridwankamil • Follow



IMPLEMENTASI "DESA DIGITAL" MENERIMA AWARD OF EXCELLENCE 2019 dari OpenGOV, institusi internasional di bidang inovasi pemerintahan. .

INOVASI ini adalah salah satu yang mengangkat 537 desa naik kelas dari desa berkembang menjadi status desa maju dalam waktu 10 bulan.

Award ini didedikasikan untuk semua pihak yang bekerja keras melalui kolaborasi Pentahelix.

MARI SEMANGAT, jika desa juara maka insya Allah #JabarJuara.

3d



56,804 likes

3 DAYS AGO

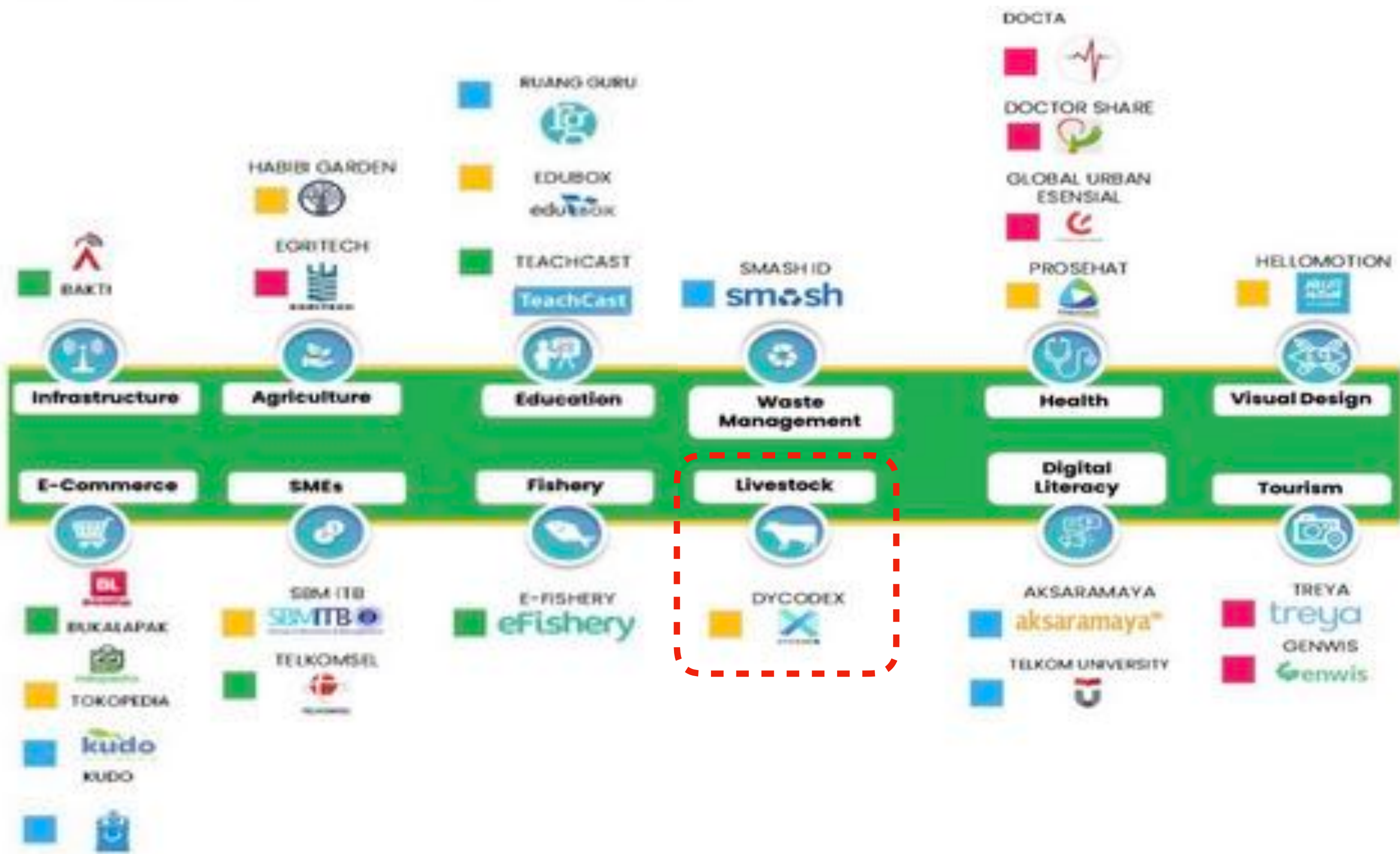
Log in to like or comment.



# Digital Village



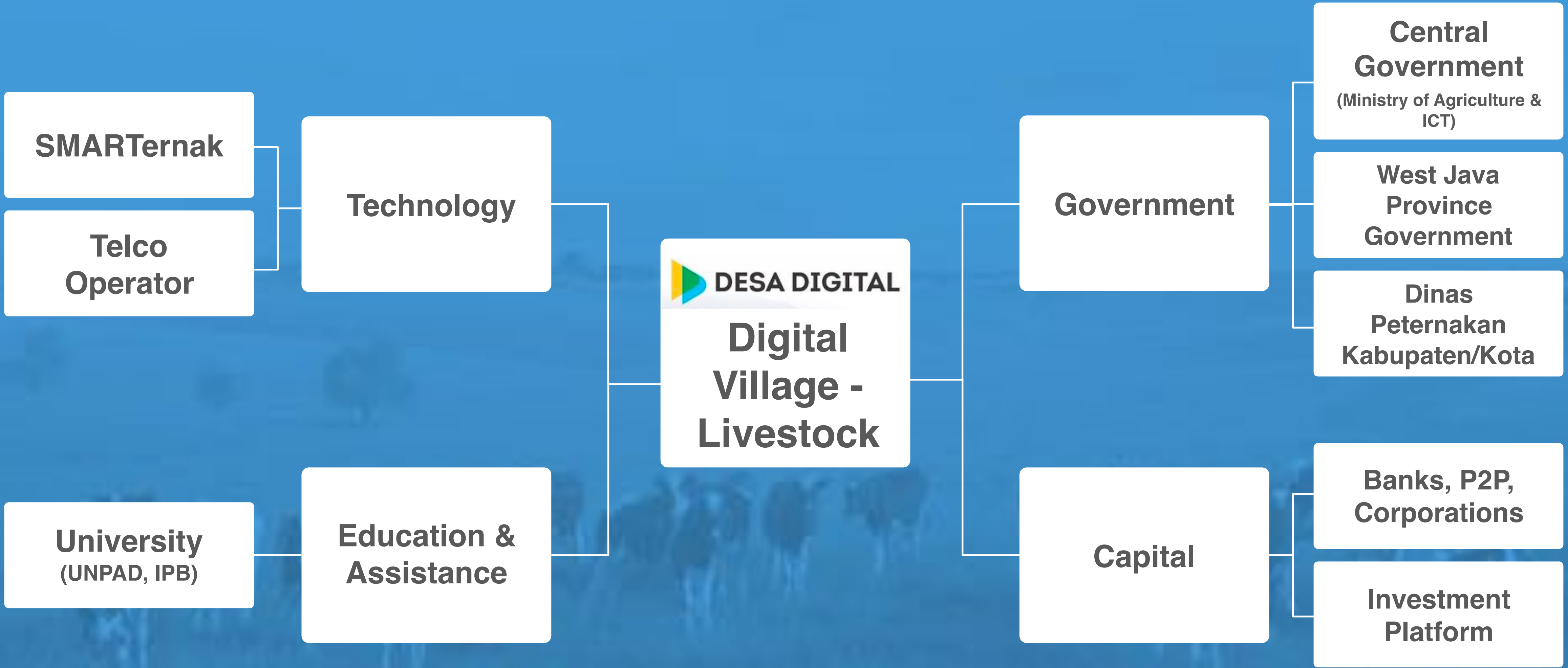
## Digital Village Partnerships





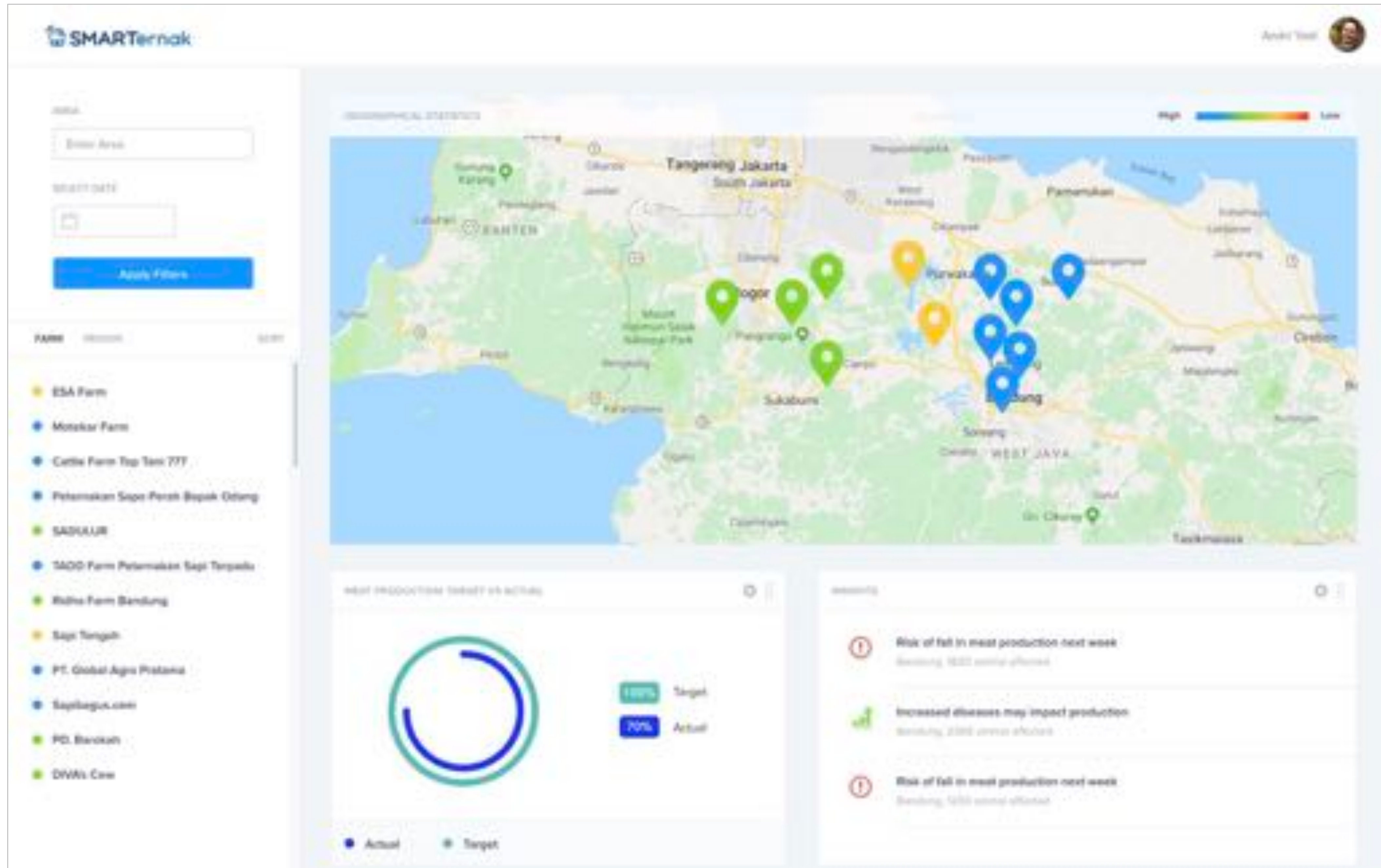
# Digital Village - Livestock Farming

In progress to work with **West Java Government** - Digital Service Division, for an initiative of “Digital Village - Livestock” to tap the cattle farming potentials in West Java, which is the **2nd largest** in Indonesia





In the future...





DycodeX is much more than just  
SMARTernak and Agricultural space



# Products & Solutions Focus

## Home-grown AI & IoT-powered devices & platforms



**DytraX:**  
Asset Tracking Platform



**Smarterbike:**  
Bike Fleet Management  
(e.g: bike sharing)

Asset tracking



**SMARTernak**  
Cattle-farm assistant

Agriculture



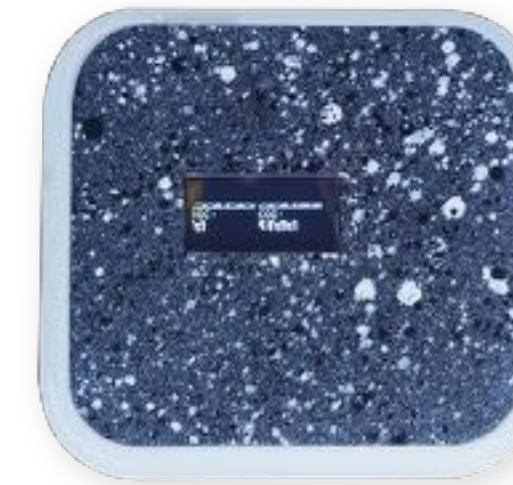
**AITrash**  
Smart Trash Management

Environment



**PowtraX**  
Electricity metering

Energy

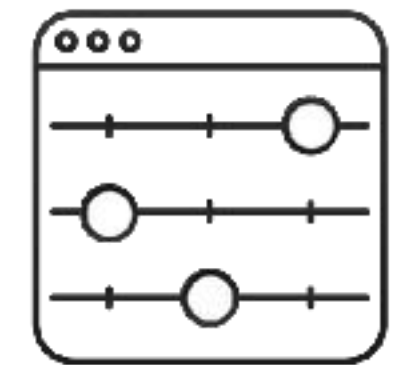


**Alora**  
Industrial Environmental  
Sensing



**Machinery Health  
Sensor**

Industrial IoT



**IoT Prototyping  
Platform for  
Education, Makers**

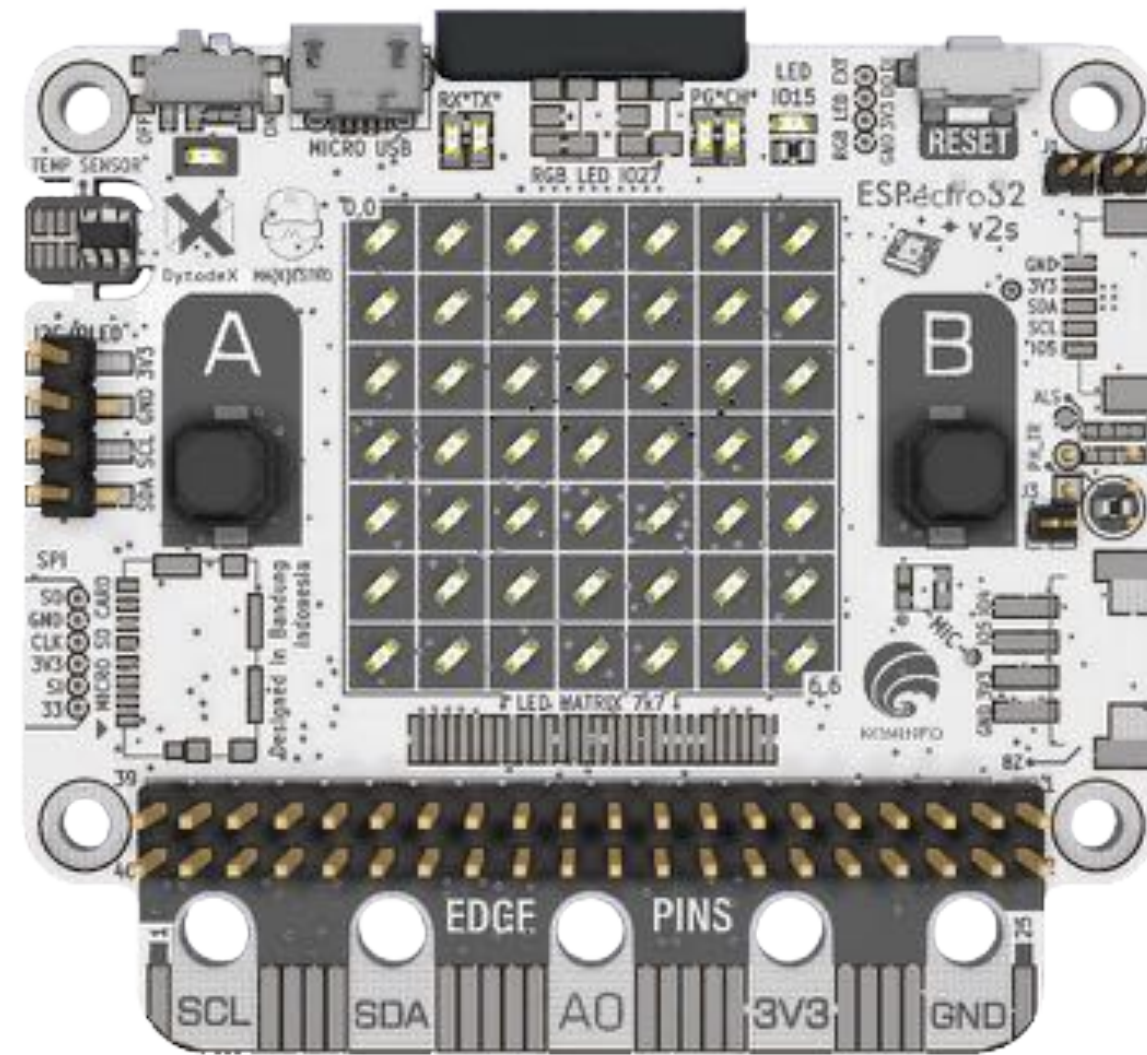
**Custom hardware  
design:**  
already helped 12  
companies/startups

**End-to-end AI + IoT  
development:**  
firmware, cloud, AI,  
web & mobile app

Design House



# IoT Prototyping Platform for Education & Makers



ESpectro32

Backpacks



NB-IoT + GPS/GNSS Kit



LoRa/LoRaWAN +  
GNSS Kit



Sensors & Actuators Kit  
(20+ Peripherals)



3G + GNSS + Sensors

## IoT Prototyping Platform

Optimized for learning STEM,  
coding & electronics, also for fast  
prototyping.

Already sold 1000+

### Hardware:

**ESpectro32:** A development Board  
having highly capable, low-power dual-  
core Microcontroller, with built-in WiFi &  
Bluetooth connectivity

Extensible with Backpacks: NB-IoT/  
Cellular, LoRa, Sensor Kits, Motor Driver,  
and more

### Software:

Arduino Software-compatible, supported  
by ready-to-use libraries

Learn to code with:

Visual drag-and-drop blocks\*  
Swift Playground\*

IoT Cloud: to easily connect IoT devices



# Partners

Officially supported by  
3 Ministries of Republic of Indonesia



**Kementerian  
Perindustrian**  
REPUBLIK INDONESIA

Partnering with global brands for IoT R&D,  
component supply, mass production, and go  
to market



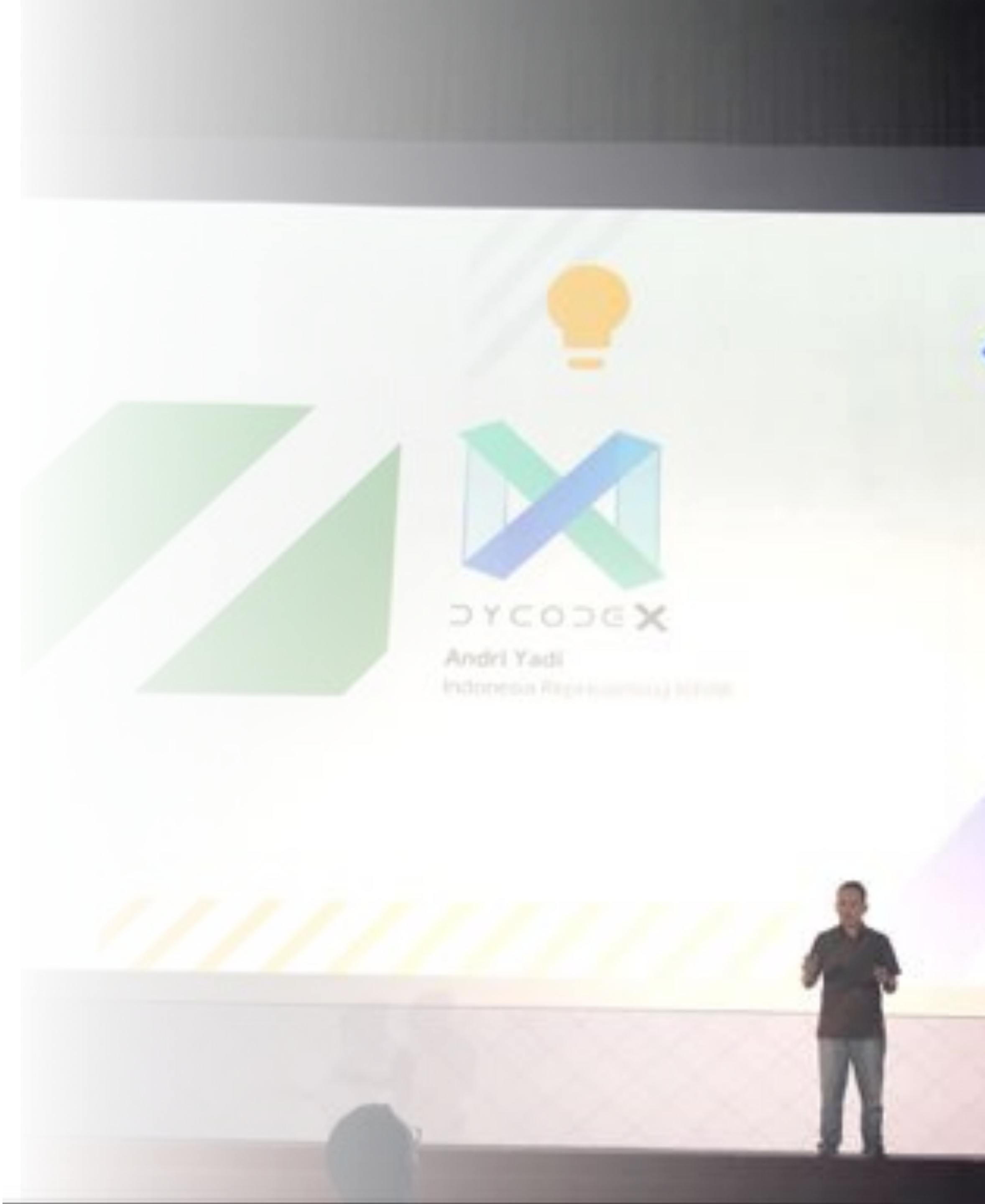


# DEMO DAY

Google

SMARTernak terpilih sebagai satu-satunya produk dalam negeri yang mewakili Indonesia di ajang  
Google Demo Day Asia 2018

Perjalanan panjang Kami:  
<https://dycodex.com/milestone/>





Desa Digital dengan SMARTernak

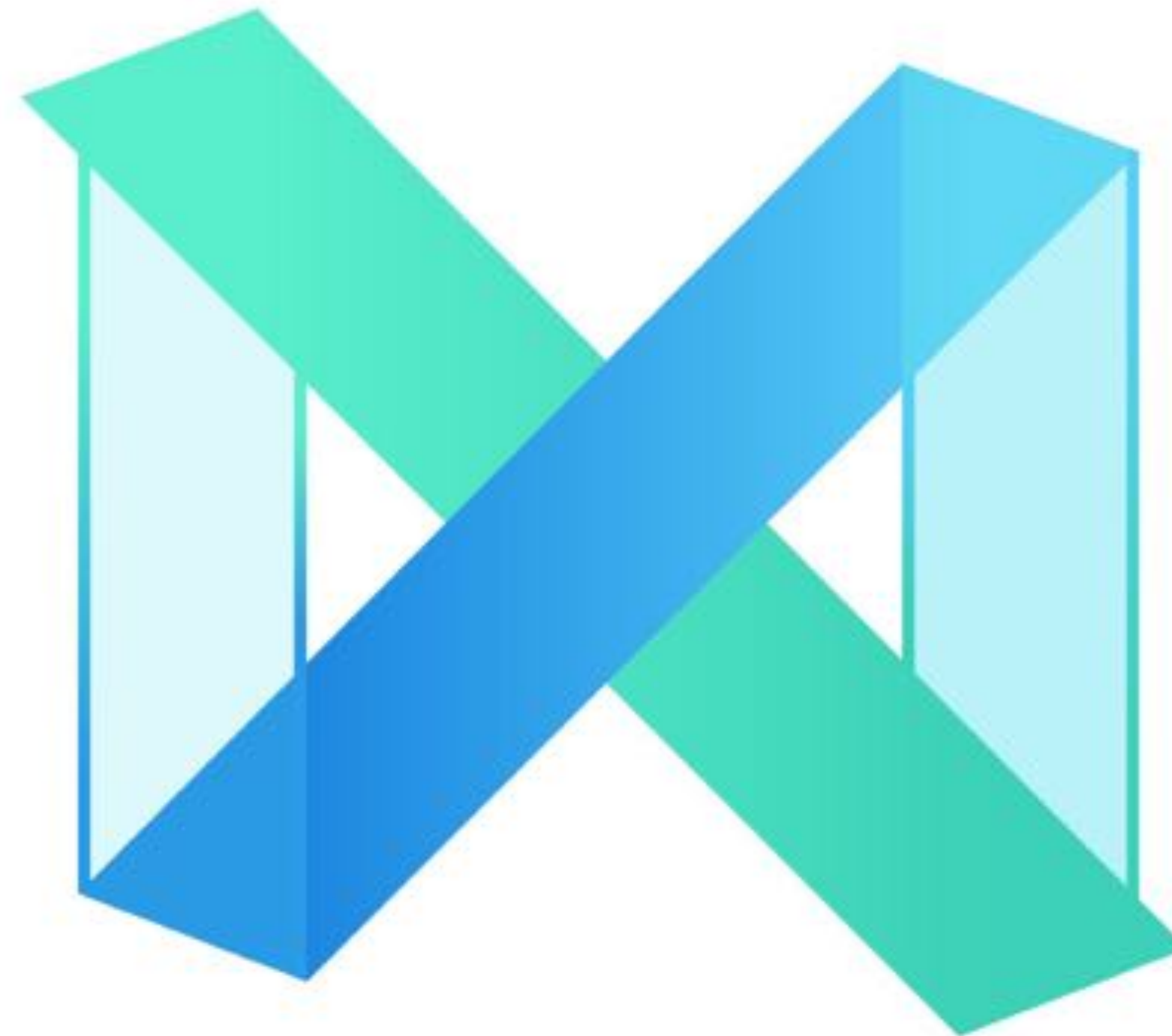
# Sehatkan Sapi, Sejahterakan Negeri

hi@dycodex.com | <https://smarternak.com>





Keep in touch



DYCODEX

AI + IoT enabler

[hi@dycodex.com](mailto:hi@dycodex.com) | <https://dycodex.com>

Bandung, Indonesia