

TaniHubgroup

# Unlocking Digital Agriculture





## Access to Capital

Through our P2P platform,  
We connect farmers with lenders  
(individuals and institutional) with a profit  
sharing scheme

Combined ecosystem  
creates **higher yields**  
and **higher income**

## Access to Market

TaniHub becomes the 100% off taker,  
Distributing the harvest to B2B  
And B2C buyers

**Agriculture  
For Everyone**



## Trade Procurement

The Trade Procurement team conducts sourcing for commodities and engage directly with farmers to ensure adequate supplies and good quality to meet the demand.

## Warehouse

Our team at warehouses (distribution centers) conducts a thorough process of grading, Quality Control (QC)/Quality Assurance (QA) and packaging to maintain quality of products.



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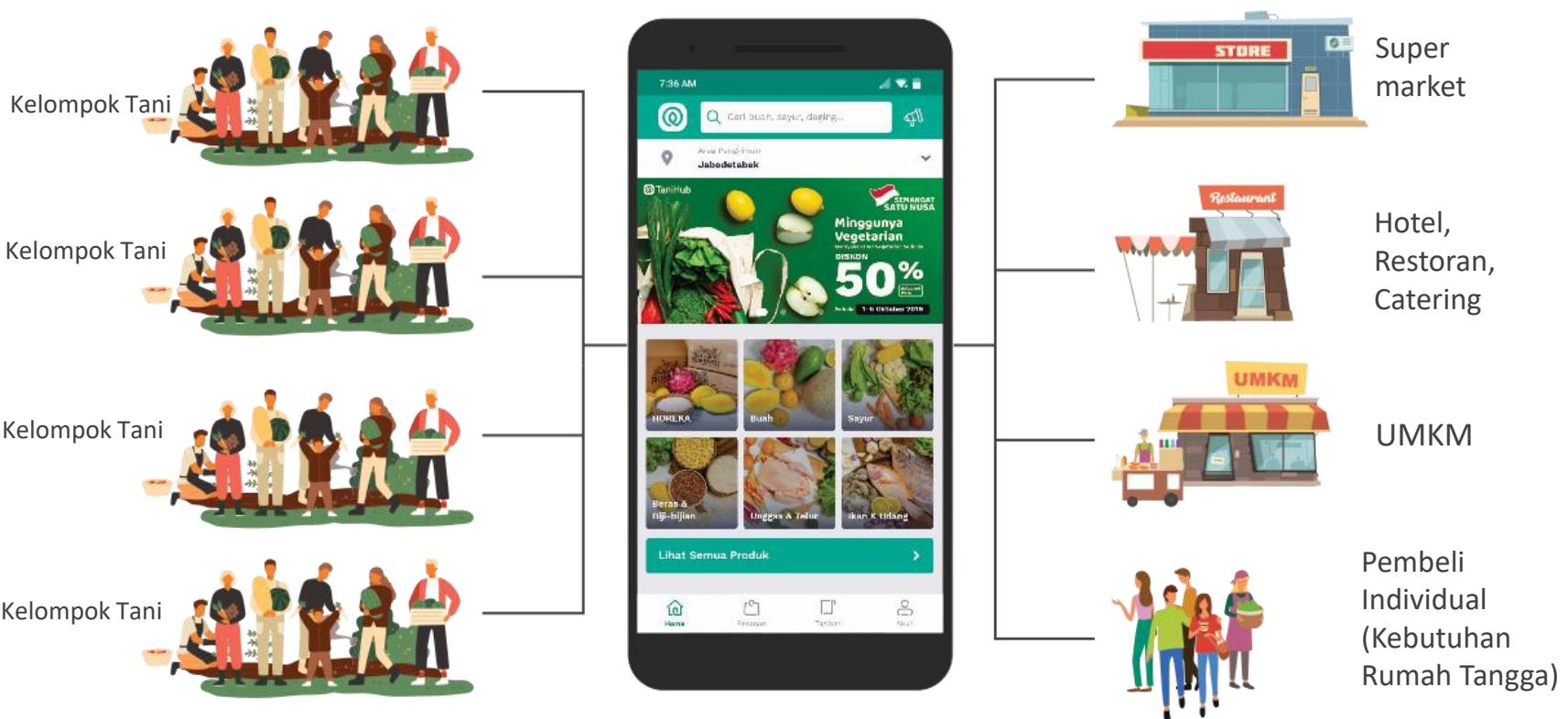
## Distribution

Our distribution team is supported by a strong fleet of transportation, which enables same-day delivery service.\*

\*Only for purchases before 11 a.m.

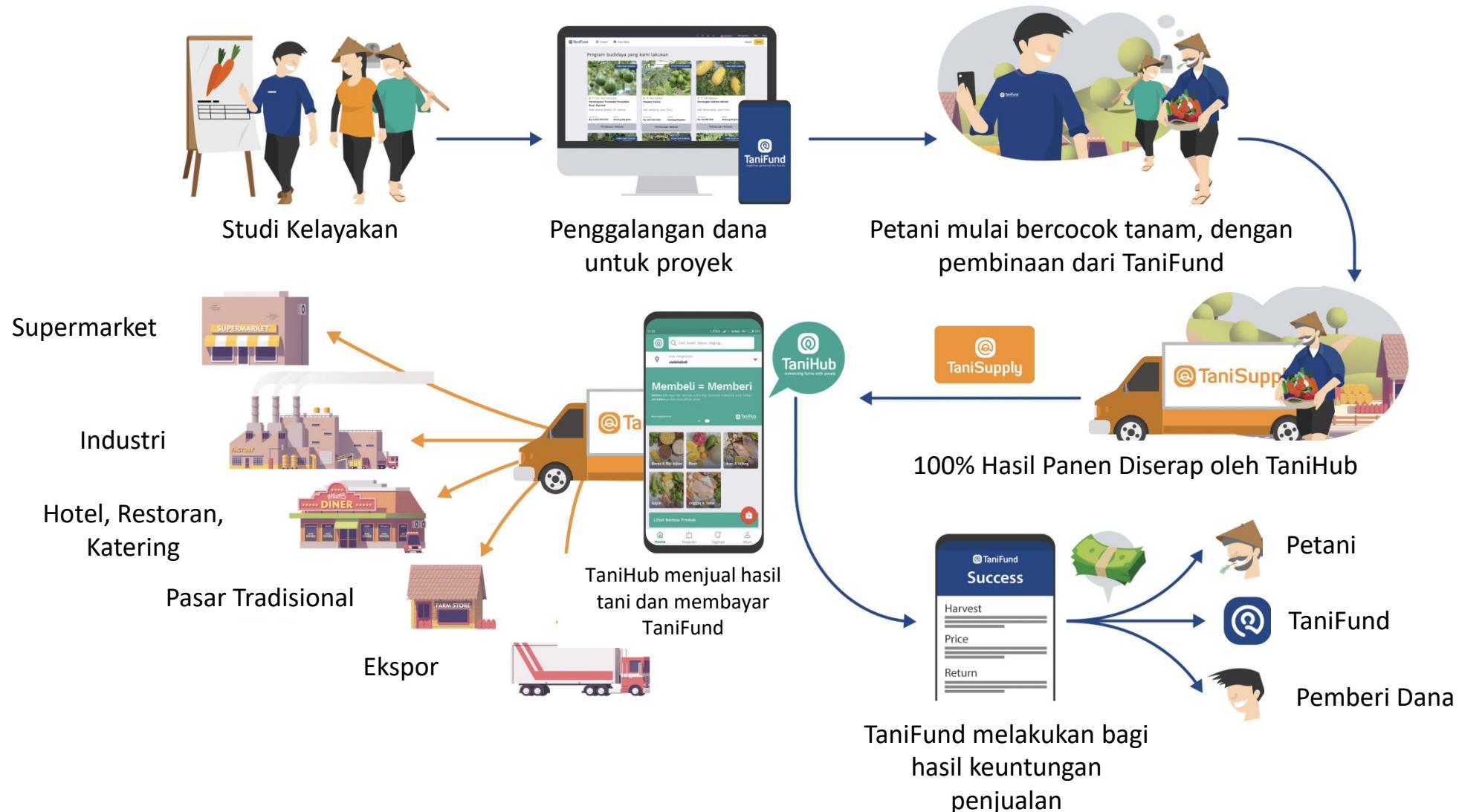
# Menyederhanakan rantai pasokan agrikultur untuk kebutuhan Industri Kuliner maupun Rumah Tangga

-  Kepastian penyerapan hasil panen
-  Pembayaran lebih cepat
-  Harga Sesuai Pasar



-  Proses pembelian yang sederhana dan transparan
-  Barang diantar langsung ke tujuan
-  Harga Kompetitif

# Kami membangun ekosistem yang dapat mendukung pertumbuhan secara berkelanjutan





We are facing  
an extraordinary  
circumstance





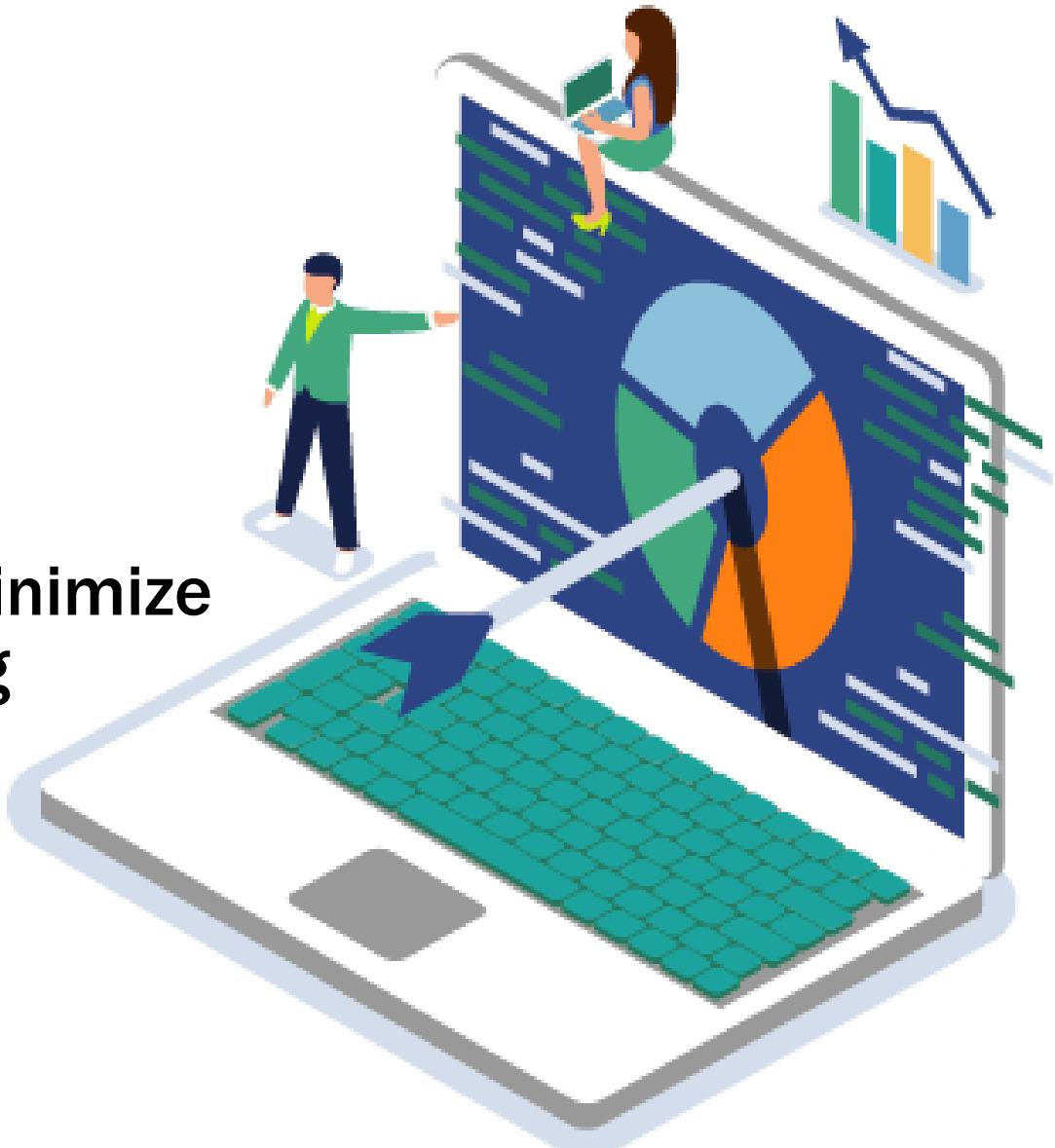
# COVID-19 Crisis Impacts Everything & Everyone

How can TaniHub face this crisis  
as a company?

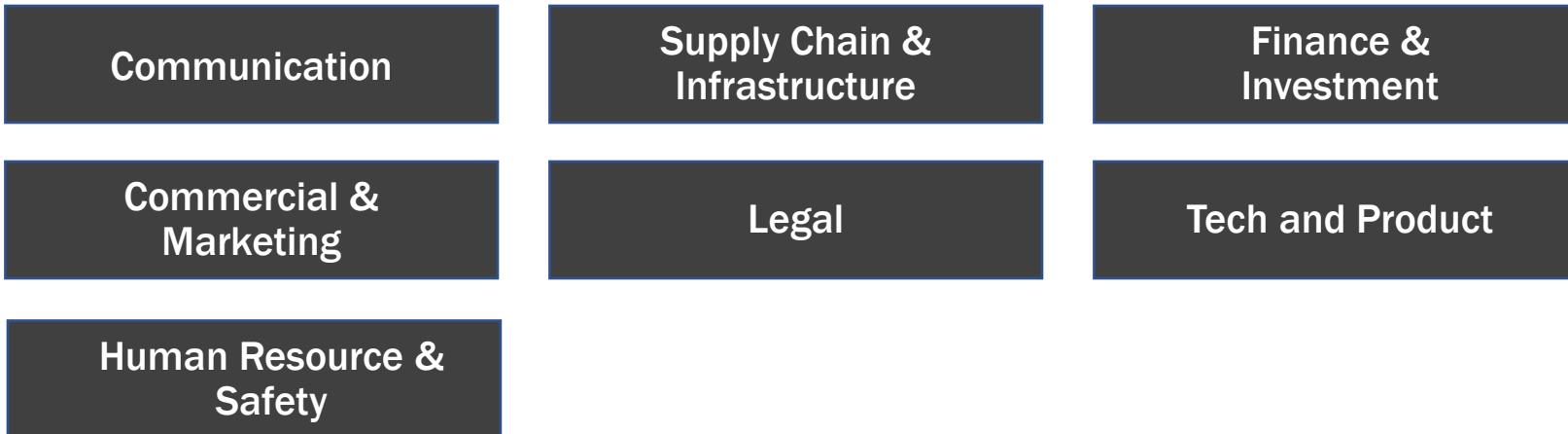


# Our Strategy

1. Assess the risk.
2. Map our opportunities.
3. Formulate the best initiatives to minimize the impact from risk, while making the best of existing opportunities.



# The Risks We Face



# There's also opportunity in the crisis

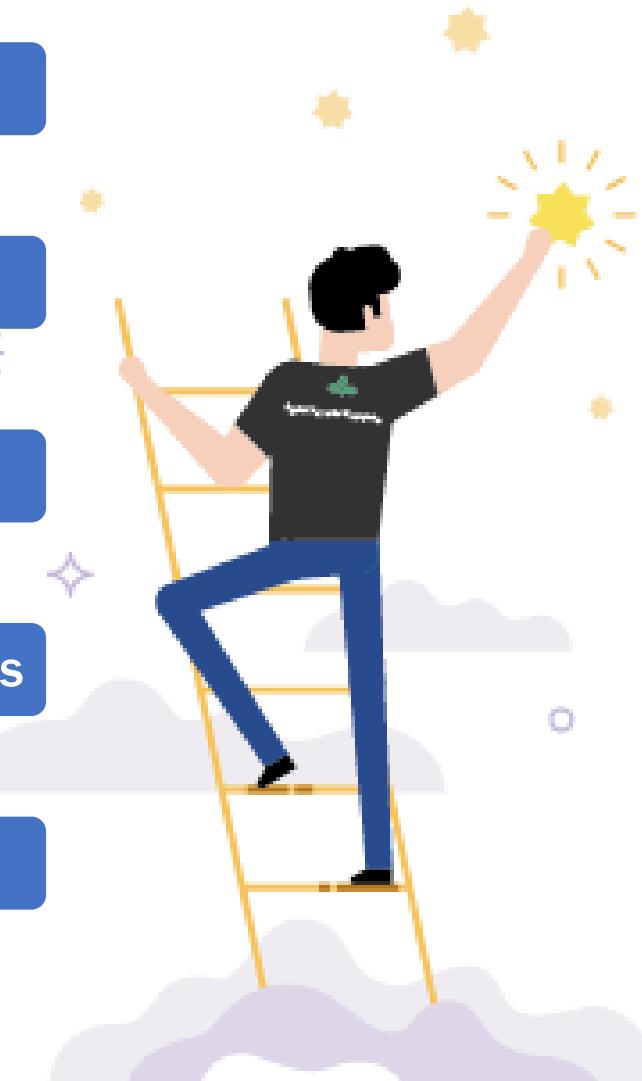
Enhanced business partnership

Identify key supplies that spike in demand and get access to supply

External Exposure

Shifting of resources (Material and Human Resource) toward online initiatives

Potential Growth in untapped/unexplored areas



# The proof of the online opportunity



**100%**  
**Growth**



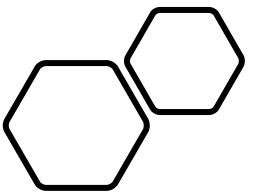
**+50K**  
**New User**



## Aktifitas Petani di Ekosistem TaniHub

## Panen dan Pengiriman Hasil Tani ke TaniHub



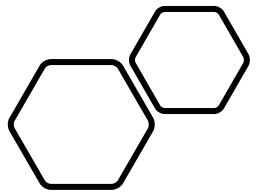


## Proses Penerimaan Hasil Tani di Warehouse



## Penyimpanan dan pengolahan Hasil Tani di Warehouse



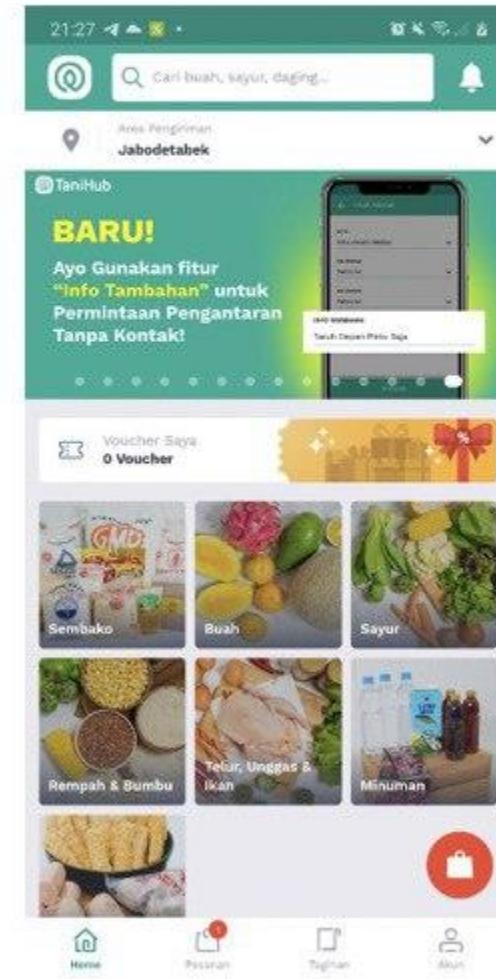


# Persiapan Pengiriman Ke Konsumen



## Update on Operation

- Create new feature "Contactless delivery" during COVID situation



## Update on warehouse.

### Precautious step by operation team midst COVID situation

- Workers and staffs operate shift system and divided into smaller group to minimize physical contact.
- All parties obliged to use masker (and other preventive equipment) at the warehouse.
- All parties (vendor, worker, staffs) brief health check before entering the area.



Update on warehouse.

Precautious step by operation team midst COVID situation

Weekly disinfection warehouse, office area, and operation vehicle (logistics).  
All commodities are covered with protective sheets



# Policy and procedure development

To : TaniHub Group and its Subsidiary Employees  
About : Corona Virus 19 Prevention Related with Operational  
Date : 13 March 2020

In regards to Corona Virus (CoVid-19) outbreak that was started on Wuhan China and currently is happening in Indonesia, TaniHub Group as one of the raw food material provider towards Indonesian Customer wants that every product that were delivered is safe to be processed. Thus, we wants every warehouse to ensure the following guide is followed:

1. Every people that comes must be checked by using thermometer.
2. Every people that comes must be denied of entry to warehouse premises if they have the symptoms of flu, cold, coughing, or their body temperature exceed 37 degrees of celcius.
3. Employees that were found having similar symptoms with point 2, must be refered to the nearest local hospital and immediately quarantined.
4. Whenever a vendor have similar symptoms with point 2, all of their products will be denied of entry.
5. Coordination with Third-Party Logistic and internal driver will be maintained to ensure there are no disturbance when delivering our product.
6. Same-day service will be disabled for the meantime due to CoVid-19 until further notice.
7. Return or exchange policy will be disabled for the meantime due to CoVid-19 until further notice.
8. Warehouse staff shall maintain the previous standard of working with working attire consisting of hats, maskers, and gloves.
9. All products will be delivered in a sealed box to ensure there isn not any direct contact with the products.

**This document will be effective from 13 March 2020.**

We need your support and teamwork to reduce the CoVid-19 outbreak in Indonesia, whilst maintaining the food supply chain.

**TaniHubgroup**

Extraordinary Event – Outbreak

Standard

TH S-0099-1

V01\_00

Tani Hub Group Indonesia

Management  
Division

**TaniHubgroup**

Business Continuity Plan  
Policy  
TG P-0002

Tani Hub Group Indonesia

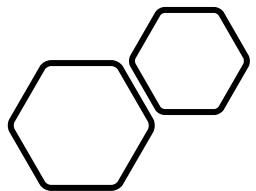
Management  
Division

**TaniHubgroup**

Ketentuan bagi karyawan  
yang bekerja dari rumah  
**(Work from Home)**

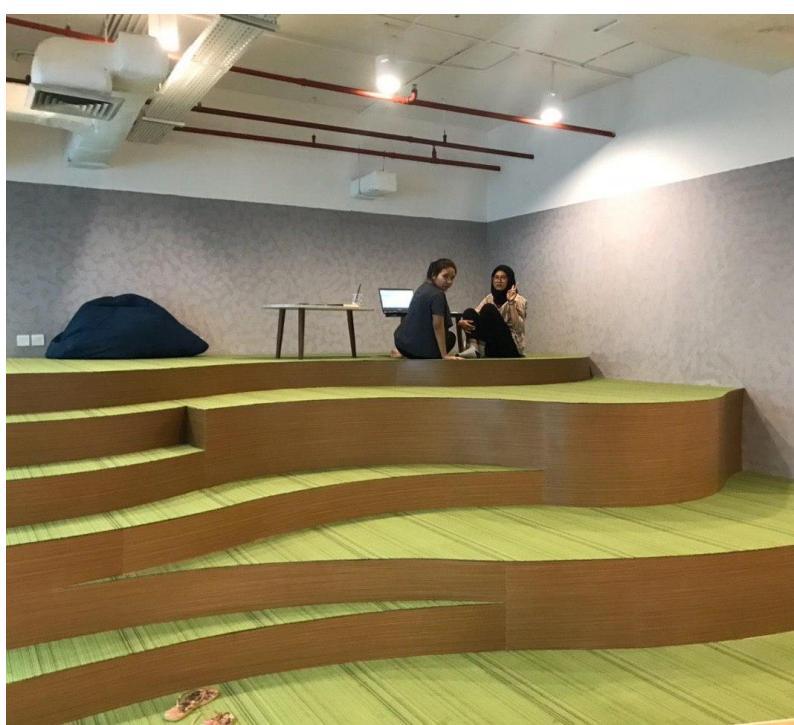
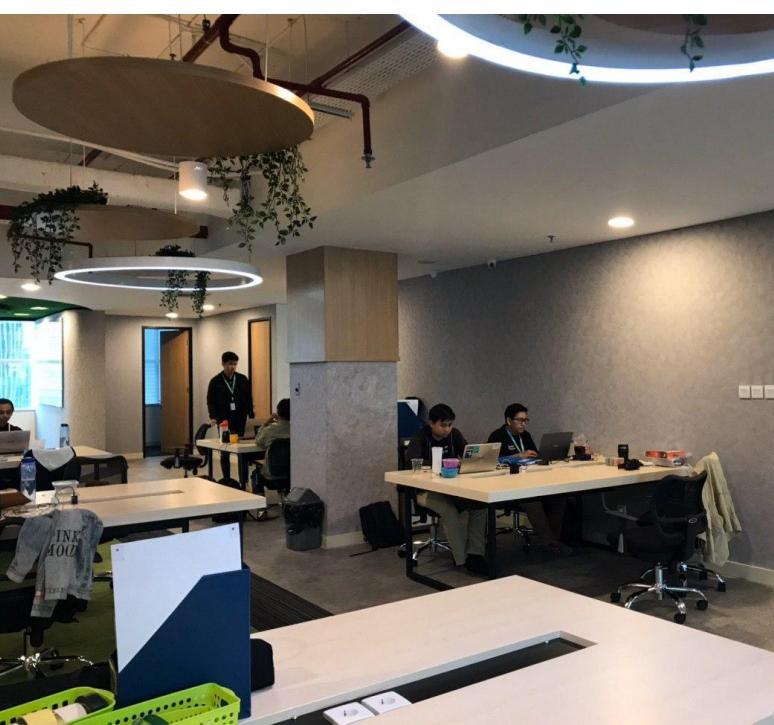
TG S-0099-1 Extraordinary Events - Outbreak v01\_00b





## Kantor Pusat dan Cabang TaniHub Group

- Kantor Pusat  
COHIVE 101 Lt.17  
Jl. Mega Kuningan Barat Blok E.4.7 No.1 RT.5/RW.2, Kawasan Mega Kuningan  
Kel. Kuningan Tim., Kec. Setiabudi, Kota Jakarta Selatan, Daerah Khusus Ibukota Jakarta 12950
- Gudang Bogor  
Gedung M, Jl. Kedung Halang No.12A, RT.03/RW.11  
Kel. Kedunghalang, Kec. Bogor Utara, Kota Bogor, Jawa Barat 16158
- Cabang Jawa Timur  
Jl. Frontage Kav. 8A (Kompleks Woho)  
Kel. Banjarkemantren, Kec. Buduran, Kab. Sidoarjo, Jawa Timur 61252
- Cabang Jawa Barat  
Jl Jenderal Sudirman No.682  
Kel. Cibuntu, Kec. Bandung Kulon, Kota Bandung, Jawa Barat 40212
- Cabang Jawa Tengah & Jogja  
Jl. Kabupaten KM 2,5 No.8  
Desa Trihanggo, Kec. Gamping, Kab. Sleman, Jawa Tengah 55291
- Cabang Bali  
Jl. Gatot Subroto Barat No.168  
Kel. Kerobokan Kaja, Kec. Kuta Utara, Kab. Badung, Bali 80117





Thank You

**TaniHub**group  
Agriculture for Everyone